

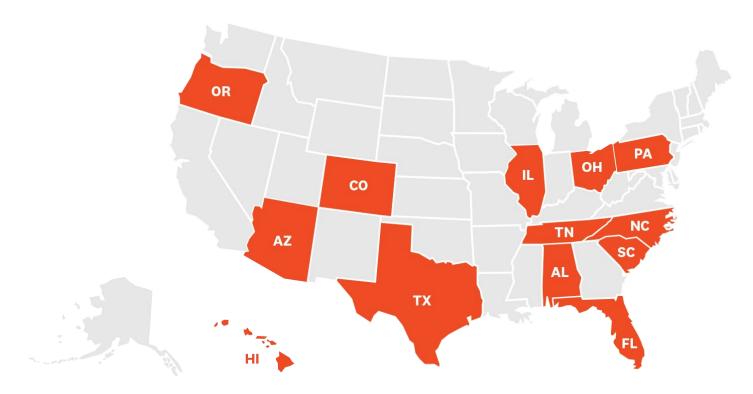
# **Devoted Health Sneak Peek**

June 6th 2023

This information is confidential. Not for distribution to Medicare beneficiaries. Plan details subject to change. Pending CMS approval.



### **Devoted Nation**

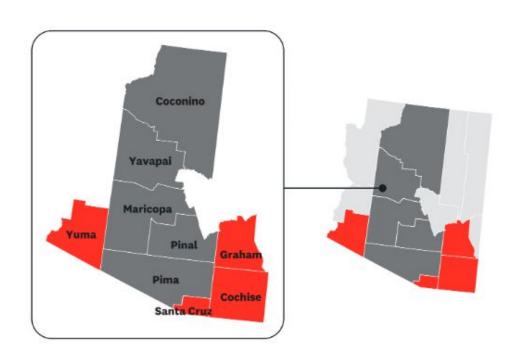


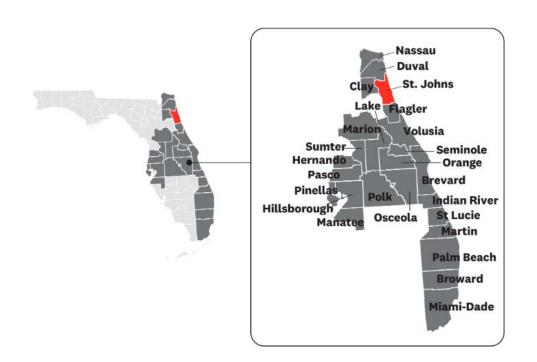
## Our expansion counties

We are expanding in 12 of our 13 states for 2024 with 145 plans and available to 28.3% of Medicare eligibles nationwide

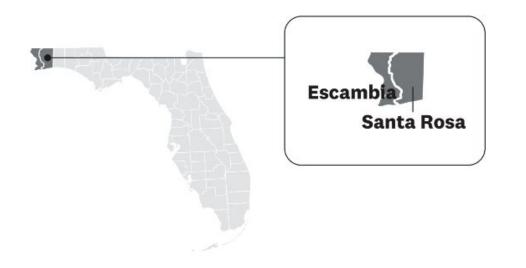


## **Arizona**





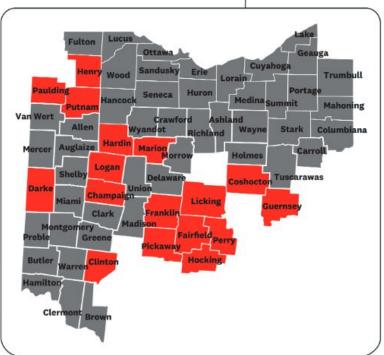
## **Florida**



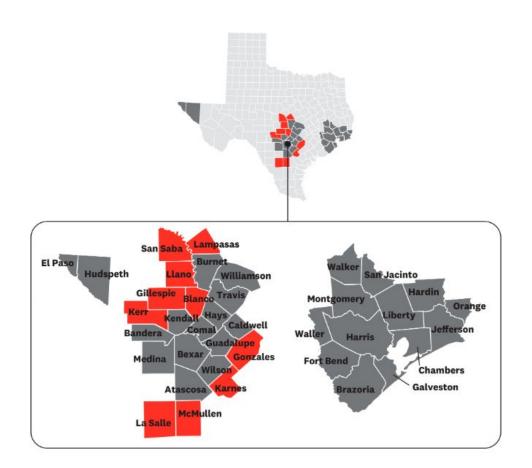
## **North Florida**

We are not expanding in North Florida for 2024

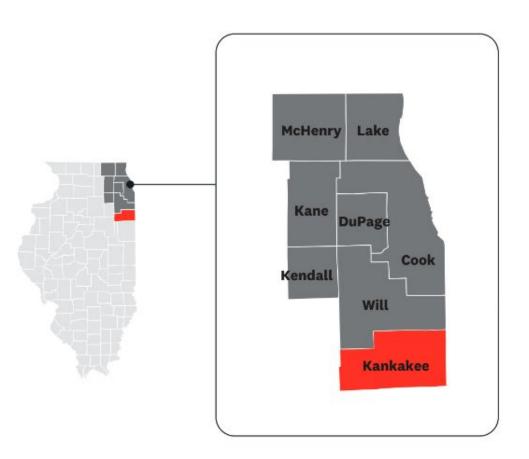




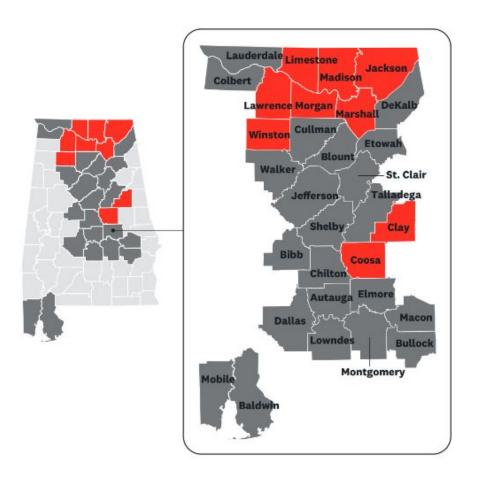
## Ohio



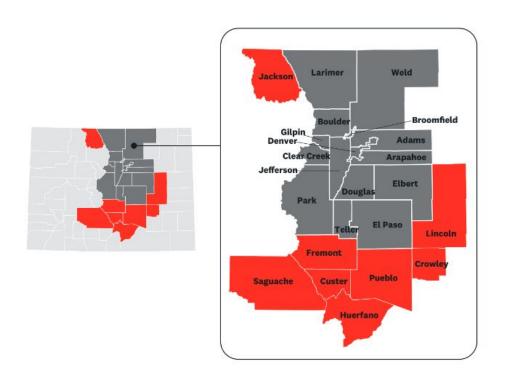
### **Texas**



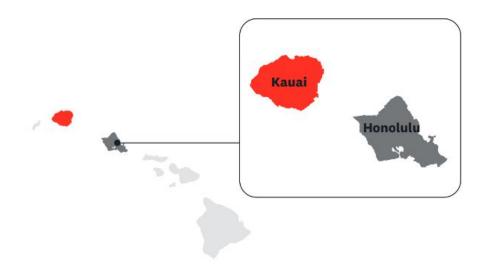
## Illinois



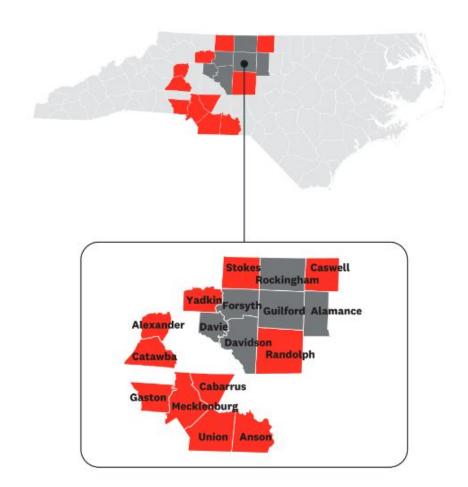
## **Alabama**



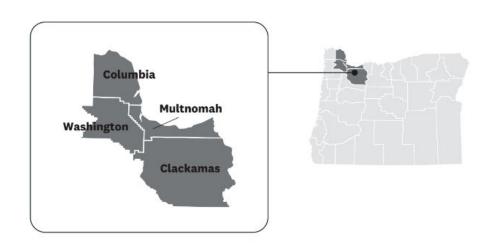
## Colorado



## Hawaii

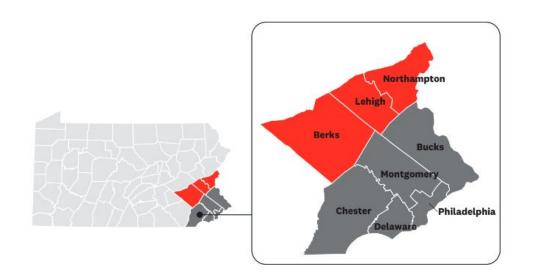


## **North Carolina**

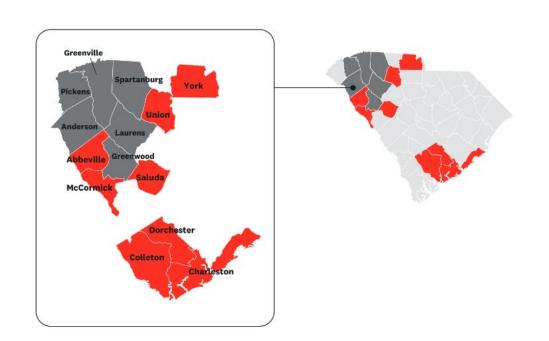


## **Oregon**

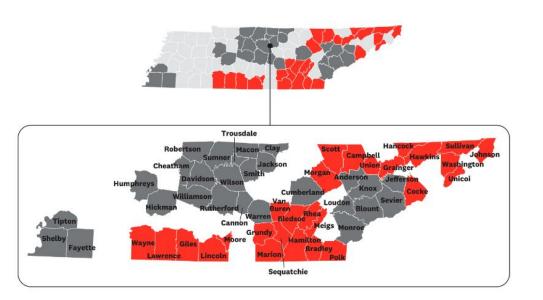
We are not expanding into new counties in Oregon for 2024



## **Pennsylvania**



## **South Carolina**



### **Tennessee**

## **Our 2024 Products**





### **Disclaimers**

All plans may not be available in every market.

To find out which plans are available in your market area, check the Summary of Benefits or visit Devoted.com and enter your zip code <a href="here">here</a>.

New plan offerings for 2024 will not appear online until October 1.

For information prior to October 1st regarding plan benefits and availability, please be on the lookout for emailed communications from Devoted Health.

All 2024 plan information in this document is pending approval from CMS.

### 2024 products

- 13 states
- 100 county expansion
- 22 new plans
- 145 plan/PBPs in 2024
- Diverse product portfolios
- Exciting new benefits

- Part B Giveback HMO
- Part B Giveback PPO
- \$0 HMO
- \$0 PPO
- Premium HMO
- Premium PPO
- Partial Oriented D-SNP HMO
- Full Oriented D-SNP HMO
- \$0 C-SNP HMO
- Premium C-SNP HMO
- Part B Giveback MA only HMO
- Part B Giveback MA only PPO

## 2024 benefit design

- Part B givebacks
- Dental
- Food, utility, and rent
- PPO design

#### Fund high dollar Part B givebacks

- Increase Part B givebacks
- Maximum amount in most markets

#### **Deliver highest-quality dental benefits**

- Additional comprehensive coverage
- \$0 first dollar coverage

#### **Introduce NEW Food and Home Card**

- Over half of all Devoted plans will offer this benefit in 2024
- Dollars can be used for groceries, utility payments, rent, or mortgage payments
- Monthly allowances up to \$320 per month

#### Simplify the PPO experience

Moving to a "passive" IN/OUT structure



## 2024 plan highlights

#### **Alabama**

Increasing comprehensive dental maximums up to \$7,500 and Food & Home card to \$225 on D-SNP. Expanding \$100 Giveback into North AL. All PPO plans have passive design.

#### **Arizona**

New \$150 Giveback HMO in Maricopa/Pinal. Dental maximums increasing to \$7,500 on select plans. Expanding into Rural AZ with \$0 PPO and new \$100 Giveback PPO. Removing referral requirement on all HMOs. All PPO plans have passive design.

#### Colorado

Converting all HMOs to HMO-POS allowing for OON dental access. \$225/month Food & Home card on Full D-SNP. New \$125 Giveback PPO. New partial D-SNP. Removing referral requirement on all HMOs. All PPO plans have passive design.

#### **Florida**

New Full Dual only plan with unlimited dental and \$320 monthly Food & Home card. 10 Giveback plans with full Part B premium reduction. All PPOs moving to passive design.

#### Hawaii

New \$100 Giveback PPO. Dental maximum of \$6k on Premium PPO. All plans have passive design.

#### Illinois

Increasing comprehensive dental to \$7,500 and \$60 monthly Food & Home card on Core. Competitive OON copays on PPO. \$110 Part B giveback available.

#### **North Carolina**

New Full and Partial Dual plans with up to \$300 monthly Food & Home card and \$7,500 comprehensive dental. Card-based dental on Non-SNP plans.

## 2024 plan highlights (continued)

#### Ohio

Expanding into central Columbus. Dental maximums of \$7,500. \$250/month Food & Home card on Full D-SNP. Giveback increased to full giveback. \$0 PPO will have passive design.

#### Oregon

\$60/month Food & Home card on Premium PPO. Removing referral requirement on HMO. All PPO plans have passive design.

#### **Pennsylvania**

New \$150 Giveback PPO. New Premium PPO with \$7,500 comprehensive dental and \$100 Food & Home Card. All PPO plans have passive design.

#### **South Carolina**

Card-based dental on all plans. \$135 Part B giveback available. \$40 monthly Food & Home card on Core.

#### Tennessee

New \$150 Giveback PPO in select markets. Increasing comprehensive dental up to \$5,500 and Food & Home card up to \$150 per month.

#### **Texas**

Full Part B Givebacks available. \$50/month Food & Home card on select plans. PPO plans have passive design.

### **2024 Product Offerings: Giveback MAPD HMO and PPO**

- \$0 premium plan
- **Reduction in monthly Part B premium**
- Higher cost shares than other Devoted plan options

Plan Name	GIVEBACK / ESSENTIALS (MAPD HMO)	CHOICE GIVEBACK (MAPD PPO)
PBP Ct	27	13
Member Persona	<ul> <li>Values reduction in Part B premium over lower out of pocket costs</li> </ul>	<ul> <li>Values reduction in Part B premium over lower out of pocket costs</li> </ul>
	<ul><li>FFS switchers</li><li>New to Medicare retirees</li></ul>	<ul> <li>Looking for flexibility - no referrals and coverage OON</li> </ul>

## 2024 Product Offerings: Giveback MA-Only

- \$0 premium plan
- Reduction in monthly Part B premium
- No prescription benefits

Plan Name	LIBERTY (MA-ONLY HMO) Maricopa and Pinal only	LIBERTY CHOICE (MA-ONLY PPO) Pima only
PBP Ct	1	1
Member Persona	<ul> <li>Has prescription coverage by other means</li> <li>Ideal for Veterans with VA coverage</li> </ul>	<ul> <li>Has prescription coverage by other means</li> <li>Ideal for Veterans with VA coverage</li> </ul>

## 2024 Product Offerings: \$0 Premium

- Competitive \$0 premium plan
- Lots of extra benefits
- Robust dental on all plans in form of embedded comprehensive, reimbursement, or a dental card

Plan Name	CORE (MAPD HMO)	CHOICE (MAPD PPO)
PBP Ct	34	23
Member Persona	<ul> <li>\$0 premium shopper</li> <li>Looking for HMO with low cost share and additional benefits</li> <li>FFS switchers and New to Medicare retirees</li> </ul>	<ul> <li>Looking for flexibility - no referrals and coverage OON</li> <li>FFS switchers and New to Medicare retirees</li> </ul>

## **2024 Product Offerings:** Low Premium

- Low monthly premium (less than or equal to LIPSA)
- Premium reduced to \$0 for 100% LIS
- Even more extras and lowest copays

		re extras arra towest copays				
Plan Name		PRIME / SELECT (MAPD HMO)		CHOICE PLUS (MAPD PPO)		Ohio PRIME (MAPD HMO) Ohio Only
PBP Ct		31		3		3
Member Persona	b c	ooking for strong additional benefits and low cost-sharing MA premium switcher or receives LIS/Extra Help	•	Looking for flexibility - no referrals and coverage OON Willing to pay a premium for additional benefits and low cost-sharing Medicare Supplement or MA premium switcher	•	Willing to pay a premium for strong additional benefits  Coming from a Medicare Supplement or MA premium switcher

## **2024 Product Offerings:** D-SNP HMO

- Food & Home Card and comprehensive dental
- \$0 Part D drugs through VBID

Now in AL, CO, FL, NC and OH!

Plan Type / Name	Full Dual Oriented  Devoted DUAL PLUS	Partial Dual Oriented Devoted DUAL	Full + Partial Dual Oriented  Devoted DUAL PLUS
Beneficiary	Only enrolls beneficiaries with Medicare cost sharing protection (full duals + QMBs):	Enrolls all dual types, but benefits <b>tailored to partial duals:</b>	Enrolls all dual Medicare/Medicaid beneficiaries:
Categories	<ul><li>QMB+/QMB, SLMB+, FBDE</li></ul>	<ul> <li>SLMB, QI, QDWI</li> <li>Note FL partial dual oriented plans do not permit full duals to enroll</li> </ul>	<ul> <li>QMB+/QMB, SLMB+/SLMB, FBDE, QI, QDWI</li> <li>South Florida only</li> </ul>
Cost Sharing	<b>Pay \$0 cost sharing</b> , even if filed with a coinsurance	Reasonable cost sharing - copays over coinsurance	\$0 cost sharing
Stand Out Points	<ul> <li>Richest supplemental benefits</li> </ul>	<ul> <li>Unique partial friendly design</li> </ul>	<ul> <li>\$0 cost sharing for partial and full duals</li> </ul>

## **2024 Product Offerings:** C-SNP HMO

- Strong additional benefits geared towards those with eligible chronic condition
- Continuous open enrollment
- Offered in Arizona, Tennessee and Texas

Plan Name	BEWELL (C-SNP HMO)	BEWELL PLUS / RESTORE PLUS (C-SNP HMO)
Plan Type	\$0 Premium C-SNP	Premium C-SNP (Designed for LIS)
Member Characteristics	<ul> <li>Either has diabetes or cardiac conditions including CHF</li> </ul>	<ul> <li>Receives low income subsidy, which reduces the premium as low as \$0</li> <li>Has either diabetes or cardiac conditions including CHF</li> </ul>

## **Plan Offerings by Market**

State	Market	Service Areas	OK	OF SE	£	25	Q	8	ح الله
	Miami-Dade	Miami-Dade		~	~	~			
	Broward / Palm Beach	Broward, Palm Beach	<b>v</b>	<b>v</b>	<b>v</b>	<b>V</b>		<b>v</b>	
	Greater Orlando	Orange, Osceola, Seminole	<b>v</b>	<b>v</b>	~	~	~	<b>v</b>	
	Greater Tampa Bay	Hillsborough, Pinellas, Polk, Manatee, Hernando, Pasco	<i>\</i>	·	~	<b>v</b>	<b>~</b>		<b>✓</b>
FL	North Florida	Lake, Marion, Sumter	<b>~</b>	<b>v</b>	~	~	<b>v</b>	~	
	Greater Jacksonville	Clay, Duval, Nassau, <b>St Johns*</b>	·	<b>✓</b> *	<b>v</b>	~	<b>v</b>	<b>v</b>	
	Daytona	Flagler, Volusia	<b>v</b>		<b>v</b>	<b>v</b>	<b>~</b>	<b>v</b>	
	East Coast	Brevard, Indian River, Martin, St. Lucie	<b>v</b>		<b>v</b>	<b>V</b>	~		·
	Pensacola	Escambia, Santa Rosa				<b>'</b>	V	~	<i>V</i>
	Cleveland/Toledo/ Youngstown/Mid Ohio North	Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Medina, Ottawa Portage, Sandusky, Seneca, Stark, Summit, Columbiana, Fult Hancock, Lucas, Mahoning, Trumbull, Wood, Ashland, Carroll Crawford, Holmes, Richland, Tuscarawas, Wayne, Wyandot, Hardin, Henry, Paulding, Putnam	on,	V	V	V	V	V	
ОН	Cincinnati/Dayton/Lima	Allen, Auglaize, Brown, Butler, Clark, Clermont, Greene, Hamilton, Mercer, Miami, Montgomery, Preble, Shelby, Van Wert, Warren, Clinton, Darke, Champaign	V	V	V	<i>'</i>	<b>v</b>	V	
	Columbus	Delaware, Madison, Morrow, Union, Fairfield, Franklin, Hocking, Licking, Perry, Pickaway, Marion, Coshocton, Guernsey, Logan	<b>~</b>	<b>~</b>	<b>v</b>	<b>~</b>	<b>v</b>	<b>v</b>	
Natio	nal Partnership Summit	Private & Confidential *P	remium p	lan not ava	ilable in	St Johns	5		

## **Plan Offerings by Market**

State	Market	Service Areas	O <sup>e</sup>	O. L. C.	Essen.	25.00	,	Choice Libe		80 40	8 4 4
	Phoenix	Maricopa, Pinal	~	~	~		~			~	~
A.7	Yavapai	Yavapai, Coconino	Montgomery, erson, Liberty, v v v  Mullen  Son, Blanco,								
AZ	Rural AZ	Yuma, Santa Cruz, Cochise, Graham				~	~				
	Tucson	Pima	~		~		~		~		
	Houston	Brazoria, Fort Bend, Galveston, Harris, Montgomery, Waller, Walker, Chambers, Hardin, Jefferson, Liberty, Orange, San Jacinto	•	V	~						
	San Antonio	Bexar, Comal, Guadalupe, Atascosa, Bandera, Kendall, Medina, Wilson	<i>'</i>	<i>'</i>							<b>~</b>
TX	Sanyintomo	Gonzales, Karnes, Kerr, La Salle, McMullen	~	<b>/</b>							
	Austin	Burnet, Caldwell, Hays, Travis, Williamson, Blanco, Gillespie, Lampasas, Llano, San Saba				~	V				
	El Paso	El Paso, Hudspeth	•		•						
IL	Greater Chicago	Cook, Dupage, Kane, Kendall, Lake, McHenry, Will, Kankakee	V		•		~				

P	lan	Offerin	gs by	Mar	ket
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State	Market	Service Areas	Ö	Q. C.		)eno	len <sub>Q</sub>	\(\frac{1}{2}\)	J. 18	200
OR	Portland	Clackamas, Columbia, Multnomah, Washington	~					~		~
НІ	Hawaii	Honolulu, Kauai						~	V	V
	Denver	Adams, Arapahoe, Boulder, Clear Creek, Denver, Douglas, Elbert, Gilpin, Jefferson, Park, Broomfield	V		V	~	V	•	V	
СО	Greater CO & Pueblo	El Paso, Larimer, Teller, Weld, Crowley, Custer, Lincoln, Saguache, Huerfano, Jackson, Fremont, Pueblo	<b>v</b>			<b>v</b>	<i>V</i>	<b>v</b>		
NC	Greensboro/ Winston-Salem	Alamance, Davidson, Davie, Forsyth, Guilford, Rockingham, Caswell, Randolph, Stokes, Yadkin	V	•	V	~	~			
	Charlotte	Cabarrus, Gaston, Mecklenburg, Union, Alexander, Anson, Catawba	V		V	~	~			
sc	Upstate & Charleston	Anderson, Greenville, Greenwood, Laurens, Pickens, Spartanburg, York, Abbeville, McCormick, Saluda, Union, Charleston, Colleton, Dorchester	V					~	V	
AL	Birmingham/Mobile/ Montgomery	Autauga, Baldwin, Bibb, Blount, Bullock, Chilton, Cullman, Dallas, DeKalb, Elmore, Etowah, Jefferson, Lowndes, Macon, Mobile, Montgomery, Shelby, St. Clair, Talladega, Walker, <b>Clay, Coosa</b>	<b>v</b>		~	<b>v</b>	V	V		
	North Alabama	Colbert, Lauderdale Jackson, Lawrence, Limestone, Madison, Marshall, Morgan, Winston			•	•	•	•		

	n Offering	gs by Market Service Areas	Ö	Arine	AMOBACK MACOBACK	Choice	Choice Sire of the Choice of t	Choice M	Bo Well
PA	Philadelphia	Bucks, Chester, Delaware, Montgomery, Philadelphia, Lehigh, Northampton	~		~	~	~	~	
PA	Eastern PA	Berks				V	<b>v</b>	V	
	Knoxville	Anderson, Blount, Cumberland, Jefferson, Knox, Loudon, Monroe, Sevier, Campbell, Cocke, Grainger, Morgan, Scott, Union	•	<b>~</b>	<b>~</b>				
	Nashville	Cannon, Cheatham, Clay, Davidson, Dickson, Hickman, Humphreys, Jackson, Macon, Robertson, Rutherford, Smith, Sumner, Trousdale, Warren, Williamson, Wilson,	V		•	V	~		V
TN		Giles, Lawrence, Lincoln, Moore, Van Buren, Wayne	~		~	<b>~</b>	V		
	Memphis	Fayette, Shelby, Tipton	~		·				<i>'</i>
	Chattanooga	Bledsoe, Bradley, Grundy, Hamilton, Marion, Meigs, Polk, Rhea, Sequatchie	·			<b>v</b>	<b>v</b>		
	Tri-Cities	Hancock, Hawkins, Johnson, Sullivan, Unicoi,	·			· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		

Washington

**Tri-Cities** 

# Join us at our rollouts to learn more about your market specific plans!

https://hello.devoted.com/rock-enroll

