How to do Business Guide
Bankers Fidelity
Life Insurance Company

SENIOR MARKETING SPECIALISTS

Website: agent.bflic.com

Agent Support: (866) 458-7503

Agent Support Email: agentsupport@bflic.com

Underwriting/ New Business: (866) 458-7501

Underwriting/New Business Fax: (404) 926-4030

Underwriting/New Business Email: bfluw@bflic.com

Mailing addresses:

Bankers Fidelity Life Insurance Company
PO Box 105185
Atlanta, GA 30348

4370 Peach Tree Road NE
Atlanta, GA 30319

Product Overview:

- Medicare Supplement
- Final Expense Life Insurance
- Vantage Care- Lump Sum Cancer
- Vantage Flex Plus- Hospital Indemnity
- Vantage Recovery- Short Term Care

Accessing ADDS Agent Portal-
First Time Login:

1. Visit www.bankersfidelity.com and click on the Agent Login tab in the top right dropdown Menu.
2. Enter your National Producer Number (NPN)
3. Enter your NPN as your temporary password.

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To Submit Business-
Electronic Applications:

1. Log in to **Agent Portal**.
2. Click on **Online Applications** under the **e-Apps** tab.
3. Enter the **State** in which you wish to apply.
4. You will then be taken to the **Get Started** page where you simply input the applicant's personal information.
5. All Products that are available to your client based on their age and state will appear.

Paper Application:

Applications with an initial premium check may still be faxed or emailed in to speed up processing. After faxing or emailing the application, mail the original premium check with a copy of the first page of the application to the address below.

- **Email:** bfluw@bflic.com
- **Fax:** (404) 926-4030
- **Mailing:** Bankers Fidelity Life Insurance Company®
  Attn: New Business
  PO Box 105185
  Atlanta, GA 30348-5185

Ordering Supplies-

Available for download 24/7 applications, outline of coverages, sales brochures, product guides, underwriting guides, buyer's guides, rate sheets, and more.

1. Log in to **Agent Portal**.
2. Click **Online Ordering.**
3. Click **Place Order** in the drop down.
4. You will then be prompted to Select the **Type**, the **Product/State**, and the **Quantity** needed for each.

To Check Commissions-

1. Log in to **Agent Portal**.
2. Click **Commissions.**
3. Click on one of the options in the drop down.
4. View your **Weekly** and **Monthly** Commission Statements. These easy-to-read reports detail commissions by policy number, insureds name, and plan.

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LIFE INSURANCE COMPANY

To Check Pending Business:

1. Log in to **Agent Portal**.
2. Click **Reports.**
3. Click **Policy/Underwriting >** in the drop down.
4. Click **UW App Tracker.**
5. You will then be able to track the status of your applications and see if there is any **Agent Action** required.

*You can also call Bankers Fidelity Agent Support at (866) 458-7503 or email them at agentsupport@bflic.com. They are available to assist with quotes, product knowledge, prequalification, application status, e-Apps and ordering Supplies.