# LET **SENIOR MARKETING SPECIALISTS** BE YOUR BACK OFFICE SUPPORT THIS AEP.

Find out what each department can help you with today!

### AGENT RESOURCES (agentsupport@smsteam.net)

Our Agent Resources team will be your back-office support! They can help with application status and commission questions, running prescription drug lists, assistance with carrier portals, e-Applications, and underwriting questions. They can even help create a customized business strategy to take your business to the next level.

#### **AGENT OUTREACH**

Contact our Agent Outreach Team if you are looking to grow your product portfolio and add new carriers in your specific market. We are also here to keep you advised of any new updates with carriers.

### TRAINING & EDUCATION (www.sms-university.com)

All SMS contracted agents receive free 24/7 access to SMS-University, the industry's most trusted, comprehensive online training platform, featuring numerous training modules, white-papers, and clear, concise education tools. SMS-University is also home of the popular Medicare Café web series.

#### **KFY ACCOUNTS**

Our Key Accounts team is dedicated to supporting agents and agencies that have long standing and significant relationships with us. This team provides individualized support for these elite agents/agencies.

## **CONTRACTING** (contracting@smsteam.net)

Contact our Contracting Team for assistance completing new contracts and updating existing contracts.

