

SOUTH AFRICA

WHO
TOP 50
AGENTS

QUALIFICATION PERIOD

SUBMITTED BETWEEN MARCH 1ST, 2023 AND APRIL 30TH, 2024

ISSUED AND PAID BY MAY 10TH, 2024

EARN 150,000 POINTS TO QUALIFY

POINT SYSTEM

ANNUITY ISSUED-PAID	.10 POINT PER \$1
SPIA/MYGA	.05 POINT PER \$1
LIFE ISSUED-PAID	1 POINT PER \$1
SINGLE PREMIUM	.10 POINT PER \$1
HIP/CHAS ISSUED-PAID	1.5 POINTS PER \$1
MED SUPP ISSUED-PAID	.50 POINT PER \$1

BONUS

MULTIPLIER

DIRECT WRITING AGENT ONLY

EARN 10% FOR EVERY 5 ISSUED LIFE/MED SUPP/ANCILLARY, PLUS 1 ISSUED-PAID ANNUITY*

*UP TO 30%. MUST MEET MINIMUM REQUIREMENTS

MGA QUALIFIERS | TOP 2

3 downline agents need to hit 150,000 in points
MGA needs to hit 750,000 in points
Downline business included

NMO QUALIFIERS | TOP 2

5 downline agents need to hit 150,000 in points
1 MGA needs to hit 750,000 in points
NMO needs to hit 1,500,000 in points
Downline business included