Cigna Medicare Supplement Insurance

Loyal American Life Insurance Company

APPLICATION BOOKLET FOR

ALASKA

This packet contains all required forms for application submission. Please complete each form according to the instructions on each page.

- Application
- > Electronic funds transfer agreement
- > MIB pre-notice
- HIPAA notices
- Replacement notice

Note: All Applications outside of OE/GI require a Phone Verification (PV) — Reduce delays and make the PV call at the point-of-sale. **Call our PV Hotline at 866.825.4822 from 7 a.m. to 7 p.m. Central Time**.

Together, all the way.



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APPLICATION FOR MEDICARE SUPPLEMENT INSURANCE Loyal American Life Insurance Company

PO Box 5725, Scranton, PA 18505-5725 • (866) 459-4272 Application is for: ☐ New Business Underwritten ☐ Disabled (underage) Reinstatement Open Enrollment Guaranteed Issue ☐ Benefit Change Requested Medicare Supplement effective date* PV Case # *note: if no effective date is requested, we will assign the 1st day of the month following the date of this application **Section I.** Applicant Information **Date of Birth** State **First Name** MΙ **Last Name** Age (MM/DD/YYYY) of Birth Resident street address (no PO Box) ______ State ______ Zip ______ Mailing address (if different from above) State Zip Phone (Email address Social Security No. Sex Medicare Card No. **Household Discount*** XXX-XX-XXXX (M/F) ☐Yes ☐No **Rate Class**: Preferred Standard *If another member of your household is applying for or currently has a Medicare Supplement plan with Loyal American Life Insurance Company, you may qualify for a Household Discount; see the Outline of Coverage for details. Please provide the name and Social Security number of the individual(s) living at your current address. Spouse/Household Member Name Spouse/Household Member SSN Last Name First Name XXX-XX-XXXX **Section II.** Coverage Applied for ☑ AGENT Policy Form Series LY-MS-AA-A-GN, LY-MS-AA-F-GN, LY-MS-AA-G-GN, LY-MS-AA-N-GN **Policy Form:** ☐ Plan A ☐ Plan F ☐ Plan G ☐ Plan N Check Plan selected: Section III. Billing **Method** (select one of the following): **Mode** (select one of the following): Bank Draft (complete the Electronic Funds Transfer Agreement) Monthly (not available with Direct Bill) ☐ Direct Bill Ouarterly ☐ Semi-annually Annually **Section IV.** Billing Totals Initial premium*: \square Draft bank account \square Check enclosed (payable to *Loyal American Life Insurance Company*) *initial premium payment must include the one-time enrollment fee **Modal Premium** (if Household Discount, then multiply modal premium by 0.93) Total Modal Premium (with discount(s) if applicable) \$ 0 One-time Enrollment Fee **Total Premium with Application**

Section V. Open Enrollment / Guaranteed Issue Questions (MUST BE COMPLETED)

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for Guaranteed Issue of a Medicare Supplement insurance policy or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with your application.

PLEASE ANSWER ALL QUESTIONS (mark YES or NO below with an "X").

To	the best of your knowledge:	YES	NO
1.	a. Did you turn age 65 in the last six (6) months? b. Did you enroll in Medicare Part B in the last six (6) months? If YES, what is the effective date?		
2.	Are you covered for medical assistance through the state Medicaid program? (Note to Applicant: if you are participating in a "Spend-Down Program" and have not met your "Share of Cost", please answer NO to this question.) If YES,		
	a. will Medicaid pay your premiums for this Medicare Supplement policy?b. do you receive any benefits from Medicaid <i>other than</i> payments toward your Medicare Part B premium?		
3.	Have you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan or a Medicare HMO or PPO)? If YES, a. fill in your START and END dates below (if you are still covered under this plan, leave the END date blank).		
	b. if you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy? c. was this your first time in this type of Medicare plan? d. did you drop a Medicare Supplement policy to enroll in the Medicare plan?		
4.	a. Do you have another Medicare Supplement policy in force?		
	c. If so, do you intend to replace your current Medicare Supplement policy with this policy?		
5.	Have you had coverage under any other health insurance within the past 63 days (for example, an employer, union, or individual plan)?		
	b. What are your dates of coverage under the other policy? (If you are still covered under the other policy, leave the END date blank.) START END		
Se	ection VI. Medicare		
1.	Do you now have Medicare Parts A and B?	YES	NO
2.	If Medicare Parts A and B are to be effective at a future date, provide the date both Medicare Parts A and B will be effective		
	NOTE : Medicare effective date is always the 1st day of the month. Applicant must have both Medicare Parts A and B on the effective date of the policy. If not, coverage cannot be issued.		

Section VII. Medical Questions

IF YOU ARE ELIGIBLE FOR OPEN ENROLLMENT OR GUARANTEED ISSUE (BASED ON YOUR ANSWERS IN SECTION(S) V & VI), DO NOT ANSWER THE QUESTIONS IN THIS SECTION.

It is important that you provide truthful and accurate answers to the questions in this section as your answers form the basis of our determination of your eligibility for this coverage. Failure to provide complete and accurate information, if it is determined to be material to our assessment, may result in future denial of benefits and/or rescission of this coverage.

Hei	ght (ftin.) Weight (lbs.)		
	T A. MEDICAL QUESTIONS - If the answer to any question in Part A is YES, the Applicant is not eligible for coverage. If you a stions in this Section, please continue to Part B and Part C.	answer l	NO to all
que	stons in this section, preuse continue to raire sand raire el	YES	NO
1.	Are you currently confined or scheduled for admission to a hospital, nursing facility, or assisted living facility or are you receiving home health care services?		
2.	Do you require or receive any assistance with bathing, transferring, toileting, eating, or dressing?		
3.	Are you currently bedridden or do you use the assistance of a wheelchair, walker, or motorized mobility aid?		
4.	 Within the past two (2) years, have you: a. been diagnosed with a terminal illness or been hospitalized more than two (2) times, received home health care services more than three (3) times, or been confined to a nursing facility for more than thirty (30) days? b. been diagnosed with or treated (other than with maintenance medication) for angina, heart attack, atrial fibrillation, cardiomyopathy, congestive heart failure, cardiac or vascular angioplasty, stent placement, peripheral vascular disease, coronary bypass, carotid artery disease, coronary artery disease, or heart disease; had heart or heart valve surgery; or required the implantation of cardiac pacemaker or defibrillator? 		
	c. had a stroke or Transient Ischemic Attack (TIA)?		
5.	Do you have now or in the last two (2) years have you received medical advice, treatment, or been advised to have treatment, surgery, or taken medication for the following conditions: a. hepatitis (other than hepatitis A), cirrhosis of the liver, or other liver disease?		
	b. major depression, bipolar disorder, schizophrenia, or a paranoid disorder?	Ш	Ц
	c. diabetes requiring more than 50 units of insulin daily to control or diabetes with any of the following: neuropathy, retinopathy, vascular disease, or hypertension requiring more than two medications to control?		
	 d. chronic kidney disease, Addison's disease, renal insufficiency, renal failure, any kidney disease requiring dialysis, pancreatitis, or any condition requiring an organ transplant? e. internal cancer, leukemia, malignant melanoma, Hodgkin's disease, or lymphoma? f. alcohol or drug abuse? g. paralysis, hemophilia, osteoporosis with fractures, or unrepaired aneurysm? h. Paget's disease, rheumatoid or disabling arthritis, systemic lupus, or other connective tissue disorder? 		
6.	Do you have now or at any time have you received medical advice, treatment, or been advised to have treatment,		
	 surgery, or taken medication for the following conditions: a. Parkinson's disease, myasthenia gravis, multiple or amyotrophic lateral sclerosis (Lou Gehrig's disease), muscular dystrophy, cerebral palsy, dementia, senility, Alzheimer's disease, or organic brain disorder? b. emphysema, Chronic Obstructive Pulmonary Disease (COPD), Chronic Obstructive Lung Disease (COLD), or any 		
	chronic lung or respiratory disorder requiring the use of oxygen?		
7.	Have you ever been diagnosed with or received medical advice or treatment from a physician or an appropriately-licensed clinical professional acting within his/her scope for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or Human Immunodeficiency Virus (HIV) Infection?		
8.	Do you have now or in the last three (3) years have you received medical advice, treatment, or been advised to have treatment, surgery, or taken medication for anemia requiring repeated blood transfusions or any other blood disorder?		
9.	Has surgery been advised but not performed or is any surgery anticipated, including but not limited to joint replacement or cataract surgery?		
10.	Have medical tests (other than mammograms, pap tests, colonoscopies, or PSA tests which were advised for routine screening purposes only), treatment, or therapy been advised but not performed?		

PART B. MEDICAL QUESTIONS - If the answer to any of the following questions is YES, you might be eligible for coverage. Plea complete details as requested below.					provide
11.	Within the past two (2) years, have you been declined for Life, Health, or Supplemental insurance?				
12.	Have you used tobacco within the last twelve	(12) months?			
13.	3. In the past two (2) years, have you had PSA levels greater than 6.0 or been diagnosed with dysplasia of the cervix classified as a level 3.0 or higher?				
	Test	Results	Diagnosis		
	Within the past two (2) years, have you taken If YES, or if you are taking any medications, given				
	T C. MEDICATIONS Please list any prescription medications taken If you are not taking any medications, please of				
	Medication	Dates taken	Condition taken for		
AGE	NT NOTES - Please provide any other informati	on that you believe may assist in	n our underwriting determination:		

Section VII. Medical Questions (cont'd.)

Section VIII. Important Statements for Applicant to Read

- You do not need more than one Medicare Supplement policy.
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- · You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- If you are eligible for and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-income Medicare Beneficiary (SLMB).

I hereby apply to Loyal American Life Insurance Company for coverage to be issued based upon the truth and completeness of the answers to the above questions, and understand and agree that: (1) no agent has the authority to waive the answer to any questions on the application; (2) no insurance will be effective until (a) a policy has been issued by the Company and (b) the initial premium has been paid; and (3) I have received the Outline of Medicare Supplement Coverage for the policy applied for, the required *Guide to Health Insurance for People with Medicare*, and the MIB Notice.

CAUTION: Please review your answers to the questions on the application. It is important to the issuance of this policy that all questions are answered correctly and truthfully.

WARNING: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to fines and confinement in prison.

A recorded telephone interview may be us	ed as part of the underwriting on your application for insurance.
Telephone number ()	Best time to call
loss is incurred more than six (6) months a had a Continuous Period of Creditable Co least six (6) months. If, as of the date of app tation will be reduced by the aggregate an	nt policy applied for will not cover loss due to Pre-Existing Condition(s) unless the expense for that fer the effective date of coverage. This provision does not apply if, as of the date of application, you rerage which did not expire more than 63 days ago and such coverage, while in force, lasted for at lication, you had less than six (6) months prior Creditable Coverage, the Pre-Existing Conditions liminount of Creditable Coverage. If this policy is replacing another Medicare Supplement policy, credit period that has been satisfied. This provision does not apply if you are applying for and are issued
Applicant's printed name	
Signature of Applicant	Date

Age	ent(s) shall list any health insurance policies the	ey have sold to the Applicant.			
1.	List policies sold which are still in force (if this	s does not apply, state "NONE").			
2.	List policies sold in the past five (5) years whic	h are no longer in force (if this does not app	·		
_				YES	NO
3.	Have you submitted any applications or have been declined?				
4.	Have you reviewed the application for correc	tness and omissions?			
5.	I certify that I have provided the Applicant was. Application packet (phone sales only) c. Outline of Medicare Supplement Coverage e. other	b. <i>Guide to Health Insur</i> d. MIB Notice	rance for People with Medicare		
	I further certify that I have delivered the docu		ply; must select at least one):		
	date		date		
	date Other (explain)		date		
			date	YES	NO
6.	Was the application completed by you in the				
7.	Was the application completed by you over t	he phone?		Ш	
8. Do you have knowledge or reason to believe the replacement of existing insurance may be involved?					
l ce	rtify that I have interviewed the Applicant, ask	ed all of the guestions as written on the a	oplication, and I have truly and ac	curately i	recorded
	the application the information supplied to me	-	, , , , , , , , , , , , , , , , , , , ,	,	
Pri	nted Name of Licensed Agent	Signature of Licensed Agent	Writing Number	Perce	entage
Pri	nted Name of 2 nd Licensed Agent	Signature of 2 nd Licensed Agent	Writing Number	Perce	entage

PRE-AUTHORIZATION AGREEMENT FOR ELECTRONIC FUNDS TRANSFER

LOYAL AMERICAN LIFE INSURANCE COMPANY® • PO BOX 5725 • SCRANTON, PA 18505-5725

Proposed Insured's Name					Policy Nun	nber (if available)	
Financial Institution	Financial Institution Name and Telephone Number						
Financial Institution	Address						
9-digit Routing Number Accou			nt Number		Requested	l Withdrawal Date (1st -	28th)
Withdraw Payment:	☐ Monthl	y	☐ Quarterly	☐ Semi-	-annually	☐ Annually	
Type of Account:	☐ Persona	al Check	king Account	nal Savings Accou	unt 🗆	Corporate/Business Che	ecking
Name of Employer Gro	up						
Purpose for submitting this Authorization (o New authorization Change in financial institution		□С	: hange in checkin hange in existing		ccount		
For checking ac Refer to the sect the sample chec For savings acco Please verify wit the account and number of your	ions on k. Dunt: h your bank I routing	ınt.	PAY TO THE ORDER OF The Routing number is 9 digits between the II: II: symbols. II: 123456789 II:	The Account nuis usually to the II*. If check num left of account nignore check nu	left of hber is sumber, imber.	Dollars The Check number hould match the upper ght corner.	

APPLICANT INFORMATION FOR FINANCIAL INSTITUTIONS:

As a convenience to me, I hereby request and authorize you to pay and charge to my account, drafts drawn on my account by and payable to Loyal American Life Insurance Company provided there are sufficient funds in said account to pay the same on presentation. Such drafts will bear my printed name. I also authorize Loyal American Life Insurance Company and any financial institution it uses to initiate credit entries to my account or to provide refund of premium or association fees (if applicable). I authorize you to accept and to credit these entries to my account. In the event Loyal American Life Insurance Company mistakenly deposits funds into my account, I authorize Loyal American Life Insurance to debit my account for an amount not to exceed the original amount of credit. This authorization shall remain in effect until revoked by me in writing, and until you actually receive such notice. I agree that you shall be fully protected in honoring any such draft. Lagron that your rights in

APPLICANT INFORMATION FOR LOYAL AMERICAN LIFE INSURANCE COMPANY: It is understood that the initial draft will occur when the policy is issued. All subsequent drafts will be drawn on or about the requested date each month. The presentation of such drafts to the above Financial Institution shall constitute notice of premiums being due upon the contract and association fees (if applicable), and no other notice of premiums or association fees (if applicable) due will be given. No premium or association fee (if applicable) shall be deemed to have been paid unless and until actual payment of the draft drawn for such premium or association fee (if applicable) payment has been received by Loyal American Life Insurance Company. The cancelled draft will constitute receipt of premium or association fee (if applicable) payment. The privilege of paying premiums and association fees (if applicable) under this Plan may be revoked by Loyal American Life Insurance Company if any draft is not paid upon presentation. The payment of premiums and association

Print name of Depositor (as it appears on account)	Signature of Depositor	Date
Name of Payor (if other than Insured)	Payor's Address	
signed personally by me. I further agree that if any su dishonored, whether intentionally or inadvertently, younder no liability whatsoever even though such disho in the forfeiture of insurance.	you shall be Contract Owner, or by Loyal	nstitution Depositor if other than

MIB Group, LLC, Pre-Notice

LOYAL AMERICAN LIFE INSURANCE COMPANY® PO Box 5725, Scranton, PA 18505-5725 • 866-459-4272

Information regarding your insurability will be treated as confidential. Loyal American Life Insurance Company or its reinsurers may, however, make a brief report thereon to MIB Group, LLC, formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its Members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. Please contact MIB at 866-692-6901. If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734.

Loyal American Life Insurance Company, or its reinsurers, may also release information in its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

AUTHORIZATION FORM FOR DISCLOSURE OF AN APPLICANT'S PROTECTED HEALTH INFORMATION

I hereby authorize the disclosure of protected health information about me as described below.

- 1. The Company, as used in this authorization, shall mean American Retirement Life Insurance Company, Loyal American Life Insurance Company, Cigna Health and Life Insurance Company, Cigna National Health Insurance Company, and their affiliates as described below.
- 2. I authorize any licensed physician, medical practitioner, hospital, clinic, Pharmacy Benefit Manager, or other medical or medically-related facility, the U. S. Veterans Administration and Selective Service System, insurance company, MIB Group, LLC, or any other organization, institution, or person that has any records or information available as to the diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment relating to me or my family to disclose to the Company's underwriting, new business, claims, sales agents, and premium accounting representatives any such records or information. However, MIB Group, LLC, information will only be shared with the Company's underwriting staff and Medical Director.
- 3. I authorize the Company to make a brief report of my protected health information to MIB Group, LLC.
- 4. The protected health information described above will be disclosed to the Company to determine my or my family's eligibility to obtain coverage under the policy for which I/we have applied, and to determine the rates and terms which apply to the policy.
- This medical or health information includes information on the diagnosis and treatment of mental illness, alcohol, and drug use.
 This also includes information on the diagnosis, treatment, and testing results related to HIV, AIDS, and sexually-transmitted diseases unless otherwise restricted by state law.
- 6. I understand that I may revoke this authorization in writing at any time, except to the extent that action has been taken by the Company in reliance on this authorization, by sending a written revocation to the Company's Privacy Office at PO Box 5700, Scranton, PA 18505-5700.
- 7. I understand that the information which will be provided under this authorization is necessary for the Company to determine my eligibility for coverage under the policy and that the Company will condition its approval and issuance of the policy on my providing this authorization, and my application may be denied if I refuse to provide this authorization.
- 8. I understand that if the person or entity that receives my protected health information is not a health care provider or health plan covered by the federal privacy regulations, the information may be re-disclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 9. I understand that a photocopy, facsimile copy, or other electronic copy of this authorization shall be considered as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this authorization upon request. This authorization will expire twenty-four (24) months from the date it is signed.

10. If you are the representative of an Ap	oplicant, describe the	scope of your authority to act on the Applicant's be	half:
Applicant's Name		Name of Applicant's Personal Representative	e, if applicable
Applicant's Social Security Number		Relationship of Personal Representative to	the Applicant
Signature of Applicant	Date	Signature of Personal Representative	Date
Signature of Company's Agent	Date		

A signed copy of this form will be provided with the policy if issued and any other time upon request.

AUTHORIZATION FORM FOR DISCLOSURE OF A CONSUMER'S PROTECTED HEALTH INFORMATION FOR MARKETING PURPOSES ("Authorization")

- 1. I hereby authorize the use and disclosure of all my health information, including but not limited to my personal and medical information contained in the Company's records ("Protected Health Information") to American Retirement Life Insurance Company, Loyal American Life Insurance Company®, Cigna Health and Life Insurance Company, Cigna National Health Insurance Company, and their affiliates ("Company") as described below.
- 2. I authorize the Company to use the Protected Health Information contained in the Company's records, including its underwriting and claim records, to help determine whether I might be interested in or can benefit from other non-health-related insurance products offered by the Company.
- 3. I understand that the Company will disclose the Protected Health Information to its underwriting staff, new business staff, sales agents, or marketing management for the purpose of marketing non-health-related products to me.
- 4. I understand that I may revoke this Authorization at any time, except to the extent that action has been taken by the Company in reliance on this Authorization, by sending a written revocation to the Company's Privacy Steward at PO Box 5700, Scranton, PA 18505-5700.
- 5. I understand that the Protected Health Information which the Company will use and disclose under this Authorization is not necessary for the Company to determine my eligibility for coverage under the policy and that the Company will not condition its approval and issuance of the policy on my providing this Authorization.
- 6. I understand that if the person or entity that receives my Protected Health Information is not a health care provider or health plan covered by the federal privacy regulations, the information may be redisclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 7. I understand that a photocopy, facsimile copy, or other electronic copy of this Authorization is as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this Authorization. This Authorization will remain in effect for two (2) years from the day my policy(ies) is terminated or the day I revoke my permission.
- 8. By providing my telephone number(s) on the attached application for insurance, I consent to receive calls, texts, or autodialed or prerecorded telemarketing messages from Cigna and its affiliates.

f you are the representative of a Consumer, describe the scope of your authority to act on the Consumer's behalf:			
Consumer's Name		Name of Consumer's Personal Representative	e, if applicable
Signature of Consumer	Date	Relationship of Personal Representative to the	ne Consumer
		<u> </u>	
Signature of Company's Agent	Date	Signature of Personal Representative	Date

A signed copy of this form will be provided to you.

MKT-TCPA-CS.2 01/20

Instructions to Agent: This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the Loyal American Life Insurance Company (LALIC) with the application.

A copy of this form must also be left with the Applicant.

NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE

LOYAL AMERICAN LIFE INSURANCE COMPANY® PO Box 5725, Scranton, PA 18505-5725 • 866-459-4272

SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to your application, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a policy to be issued by LALIC. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER:

☐ fewer benefits and lower premiums

•	or health insurance coverage. To the best of my knowledge, this Medicare Sup- existing Medicare Supplement or, if applicable, Medicare Advantage coverage
because you intend to terminate your	existing Medicare Supplement coverage or leave your Medicare Advantage ag purchased for the following reason (check one):
☐ additional benefits	my plan has outpatient drug coverage and I am enrolling in

 \Box no change in benefits, but lower premiums \Box disensellment from a Medicare Advantage Plan – please

explain reason for disenrollment _____

☐ other (please specify) _____

NOTE:

- 1. If the Issuer of the Medicare Supplement policy being applied for does not or is otherwise prohibited from imposing pre-existing condition limitations, please skip to note 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
- 2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent (depleted) under the original policy.
- 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the Application concerning your medical and health history. Failure to include all material medical information on an Application may provide a basis for the company to deny any future claims and to refund your premiums as though your policy had never been in force. After the Application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.

Agent's Signature	Applicant's Signature	
Type or Print Name and Address of Agent/Broker	Date	

Instructions to Agent: This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the Loyal American Life Insurance Company (LALIC) with the application.

A copy of this form must also be left with the Applicant.

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You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER:

☐ fewer benefits and lower premiums

I have reviewed your current medical or health insi	urance coverage. To the best of my knowledge, this Medicare Sup-
plement policy will not duplicate your existing Me	dicare Supplement or, if applicable, Medicare Advantage coverage
,	edicare Supplement coverage or leave your Medicare Advantage
plan. The replacement coverage is being purchased	d for the following reason (check one):
☐ additional benefits	\square my plan has outpatient drug coverage and I am enrolling in Part D
\square no change in benefits, but lower premiums	☐ disenrollment from a Medicare Advantage Plan – please

explain reason for disenrollment _____

□ other (please specify)

NOTE:

- 1. If the Issuer of the Medicare Supplement policy being applied for does not or is otherwise prohibited from imposing pre-existing condition limitations, please skip to note 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
- 2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent (depleted) under the original policy.
- 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the Application concerning your medical and health history. Failure to include all material medical information on an Application may provide a basis for the company to deny any future claims and to refund your premiums as though your policy had never been in force. After the Application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.

Agent's Signature	Applicant's Signature
Type or Print Name and Address of Agent/Broker	Date