Application

Protection Series℠–

Hospital Indemnity Flex Insurance Plan

Policy Form CLHIPL117 VA or CLHIPL217 VA

Underwritten by

Continental Life Insurance Company of Brentwood, Tennessee

An Aetna Company

Virginia

AetnaSeniorProducts.com

Continental Life Insurance Company of Brentwood, Tennessee
An Aetna Company
P.O. Box 14399
Lexington, KY 40512-9700

Application for Hospital Indemnity Flex Insurance Plan

from Continental Life Insurance Company of Brentwood, Tennessee

- Print clearly and use blue or black ink.
- Complete all required sections of the application. Any incomplete or missing information could delay processing of your application.

Please select one: ○ New business
○ Reinstatement *Policy number* .....

1. Proposed insured information

Full name of proposed insured *First, M.I., Last*

Address | Phone

City | State | Zip

E-mail | Social Security number

Birth date *mm/dd/yyyy* | Age | ○ Male ○ Female

Go paperless! To receive your policy documents online, select "electronically" and provide your current e-mail address in Section 1. You will not receive paper policy documents, but instead, will receive an e-mail with a link to access them on our secure website.

Policy delivery *(For agent use only; select one)*:
Agent: ○ Mail
Applicant: ○ Mail ○ Electronically

2. Benefits information

Requested Effective Date: .....

Base benefit selected *(select only one)*	**Benefit amount**	**Premium amount**
○ **Option 1. Hospital admission indemnity:** Policy form CLHIPL117 VA $250 units $250-$4,000	$.....	$.....
Daily hospital indemnity Policy form CLIHIPL117 VA $30 per day up to 31 days	$ 30	$.....
○ **Option 2. Daily hospital indemnity:** Policy form CLHIPL217 VA $30 per day up to 31 days	$ 30	$.....
Additional coverage *Covered days: (select only one)* ○3 ○4 ○5 ○6 ○7 ○8 ○9 ○10 ○20 $10 units up to maximum $1,000 50% benefit for observation stays less than 24 hours in an observation unit Please see rate table for minimum number of units (depends on covered days).	$.....	$.....

Optional benefit riders:

○ **Daily skilled nursing facility:** Covered days: *(select only one)* ○ Days 1-20 ○ Days 21-100 ○ Days 1-100 Rider form CLIHIPRID217 VA $10 units up to maximum $500	$.....	$.....
○ **Doctor visit indemnity:** Rider form CLIHIPRID417 VA $10 units up to maximum $100	$.....	$.....

2. Benefits information *continued*

Optional benefit riders: *continued*	**Benefit amount**	**Premium amount**
◯ **Outpatient surgical procedure :** Rider form CLIHIPRID517 VA $250 units up to maximum of $3,000	$	$
◯ **Ambulance and ER:** Rider form CLIHIPRID317 Option: $200 $400 $600 per event	$	$
◯ **Outpatient rehabilitation services:** Covered days: *(select only one)* ◯ 15 days ◯ 30 days Rider form CLIHIPRID817 VA $50 units up to maximum of $250	$	$
	Total premium	$

*In this example, coverage would begin on the 21st day of your covered Skilled Nursing Facility stay. Benefits would end on day 100 (if still confined).

Example:

Base Benefit 1: Hospital admission benefit: 10 units x $250=$2,500

Hospital admission benefit: $2,500

Daily Hospital Indemnity: $30 per day for 31 days

Optional Riders:

Daily skilled nursing facility benefit: 10 units x $10=$100 daily benefit
Covered days: Days 21-100*

Doctor visit indemnity: 3 units x $10=$30

Outpatient surgery: 4 units x $250=$1,000

Initial premium:

◯ Draft initial premium upon policy approval ◯ Draft initial premium on policy effective date

Premium mode:

◯ Annual ◯ Semi-annual ◯ Quarterly ◯ Monthly bank draft *(electronic funds transfer)*

Payment method:

◯ Check ◯ Electronic funds transfer ◯ List Bill billing file identifier .....

Premium collected:

$ .....

PAYMENT MODES

You have a choice among several payment options or modes for paying your premium (annual, semi-annual, quarterly and monthly bank draft). Each payment mode, other than annual and monthly bank draft, results in higher total yearly premium costs. Reasons for higher costs include added collection and administrative costs, time value of money considerations and lapse rates.

The annual and monthly bank draft modes have the same total yearly premium costs. As a result, there is a time value of money advantage to you for paying monthly versus annually. However, there may be other advantages to you for choosing an annual payment based on your preferences. Your agent can explain the differences in modes and help you decide which is best for you. You have the right to change your payment mode, among the modes available, during the life of your policy.

3. Health questions

Answer all questions.

If any answers to questions 1-9 in section 3 are "yes", the application may be declined.

1. Are you currently:		
A. confined to a hospital or nursing facility?	○ Y	○ N
B. receiving any type of home health care?	○ Y	○ N
C. dependent on a wheelchair or motorized mobility device?	○ Y	○ N
D. bedridden?	○ Y	○ N
2. Within the past 36 months have you been diagnosed or treated by a medical professional or had surgery for any of the following:		
A. congestive heart failure, Cerebrovascular Accident (CVA), stroke, kidney disease, Cirrhosis, Paget's disease, lupus or any connective tissue disorder?	○ Y	○ N
B. internal cancer (including breast cancer and prostate cancer), leukemia, lymphoma or melanoma?	○ Y	○ N
C. Alzheimer's disease, dementia, Parkinson's disease, cerebral palsy, multiple sclerosis, epilepsy, or any other neurological or neuromuscular disorder?	○ Y	○ N
D. acquired immune deficiency syndrome (AIDS), AIDS related complex (ARC), or tested positive for the Human Immunodeficiency Virus (HIV)?	○ Y	○ N
3. Within the past 24 months have you:		
A. been prescribed the use of oxygen by a medical professional?	○ Y	○ N
B. had an open colostomy or ileostomy?	○ Y	○ N
C. had any type of amputation caused by disease?	○ Y	○ N
D. had osteoporosis with compression fracture?	○ Y	○ N
E. been treated for transient ischemic attack (TIA)?	○ Y	○ N
F. been hospitalized three or more times for any reason?	○ Y	○ N
4. Do you have insulin dependent diabetes in conjunction with a heart disorder (other than high blood pressure)?	○ Y	○ N
5. Within the past 12 months have you been diagnosed or treated by a medical professional or had surgery for any of the following:		
A. heart attack?	○ Y	○ N
B. artery disease, including peripheral vascular disease (PVD) and peripheral artery disease (PAD)?	○ Y	○ N
C. any blood disorder?	○ Y	○ N
D. chronic respiratory disorder, hepatitis, pancreatitis, chronic cystitis, ulcerative colitis?	○ Y	○ N
E. mental or nervous disorder?	○ Y	○ N
6. Do you have diabetes:		
A. that requires the use of 40 or more units of insulin?	○ Y	○ N
B. with any complications resulting from the diabetes?	○ Y	○ N
7. Are you currently taking or been advised by a medical professional to take 4 or more prescription drugs for heart or artery disease, or heart rhythm disorders?	○ Y	○ N
8. Within the last 12 months have you been advised by a medical professional:		
A. to have any testing, surgery, or other evaluation and not done so, or have test results pending?	○ Y	○ N
B. that surgery may be required within the next year for any existing health condition, including cataracts or joint replacement?	○ Y	○ N
9. Within the past 12 months, have you been recommended or advised by a medical professional to have treatment or counseling for alcohol or drug abuse?	○ Y	○ N

4. Physician information

Your primary physician Phone

Physician's office name

City State

Specialist seen in the past 24 months Specialty

Reason for seeing (diagnosis)

Date of first visit Date of last visit

Specialist seen in the past 24 months Specialty

Reason for seeing (diagnosis)

Date of first visit Date of last visit

If additional space is needed, please use a separate sheet of paper and attach to the application.

Have you seen any additional physicians other than those listed above in the past 24 months? ○ Y ○ N

5. Prescribed medications

If additional space is needed, please use a separate sheet of paper and attach to the application.

Prescribed medications	**Reason for medications (diagnosis)**

6. Replacement questions

Do you have any other health insurance in force? ○ Yes ○ No

Type of coverage Policy number Company

Type of coverage Policy number Company

Is the policy being applied for intended to replace any other insurance? ○ Yes ○ No

Type of coverage Policy number Company

7. Account information

Complete this section if you are requesting electronic funds transfer (EFT) for premium payment.

Include a voided check with the application.

Draft date cannot be on the 29th, 30th or 31st of the month. Requesting to have a draft date more than 15 days greater than the policy's paid to date will draft a month in advance.

Proposed insured's name

▪

Account owner name, if different than proposed insured's

▪

Account owner relationship to proposed insured:

◯ Business owned by proposed insured ◯ Living trust ◯ Employer

◯ Power of attorney ◯ Conservator/guardian

◯ Family member; specify ▪

Financial institution name

▪

◯ Checking ◯ Savings

Routing number

▪

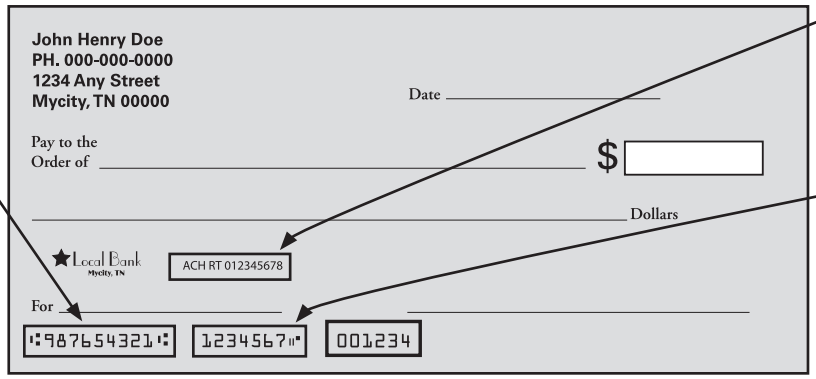
Account number

▪

Requested EFT draft date for ongoing premium payments *(if different from initial premium draft date)*

▪

This is an example of a personal check. A business check may be different.



For all other checks, use the nine-character bank **routing number**, which appears between the ⑆ symbols, usually at the bottom left corner of the check.

For checks with an **ACH RT (Automated Clearing House Routing) number**, please use this number.

The **account number** is up to 17 characters long and appears next to the ⑈ symbol at the bottom of the check and usually to the right of the bank routing number.

8. Electronic funds transfer (EFT) authorization

I understand and accept these terms and conditions:

- We are authorized to withdraw funds periodically from your account to pay insurance premiums for the insured.
- If your financial institution does not honor an EFT request, we will NOT consider your premium paid.
- If your financial institution does not honor an EFT request, we may make a second attempt within five business days.
- We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due.
- Information as to each EFT charge will be provided by entry on your account statement or by any other means provided by your financial institution. You will not receive premium notices from us.
- If you want to cancel or change this authorization, you must contact us at least three business days before a scheduled withdrawal.
- Any refund of unearned premium will be made to the policy owner or the policy owner's estate.

Signature only required if the account owner is different than the proposed insured.

Signature of account owner

X

Date

▪

9. Applicant

I hereby apply to Continental Life Insurance Company of Brentwood, Tennessee for a policy to be issued in reliance on my written answers to the questions on this application. I have read or had read to me the completed application and understand all statements and answers and certify that to the best of my knowledge and belief, they are true, complete and correctly recorded. I acknowledge that I have received an outline of coverage for the policy applied for, and if 65 years of age or older, *A Guide to Health Insurance for People with Medicare* and a Non-Duplication of Medicare Disclosure.

I agree (1) this application and any policy issued will constitute the entire contract of insurance and the Company will not be bound in any way by any statements, promises or information made or given by or to any agent or other person at any time unless the same is in writing and submitted to the Company at its Home Office and made a part of such contract. Only a Company Officer can make, modify or discharge contracts or waive any of the Company's rights or requirements and then only in writing; and (2) this insurance will not become effective until the application is approved by the Company, the first premium is paid, during which there has been no change in my health condition as stated on the application and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand the following:
This policy provides supplemental health insurance. Pre-existing conditions are not covered unless the claim for Loss begins more than three (3) months after the coverage effective date. Pre-existing condition means a condition for which the Insured has been medically diagnosed, treated by, or sought advice from, or consulted with, a physician during the six (6) months before the insured's coverage effective date.

Applicant signature — Date signed

X .

THIS IS A SUPPLEMENT TO HEALTH INSURANCE AND IS NOT A SUBSTITUTE FOR MAJOR MEDICAL COVERAGE. LACK OF MAJOR MEDICAL COVERAGE (OR OTHER MINIMUM ESSENTIAL COVERAGE) MAY RESULT IN AN ADDITIONAL PAYMENT WITH YOUR TAXES.

10. Privacy notice

Although your application is our initial source of information, we may collect information including health history and medical records from persons other than you, and we may conduct a telephone interview with you. Continental Life Insurance Company of Brentwood, Tennessee, its affiliates, or its reinsurer(s) may also in certain circumstances release information collected by us to third parties without authorization from you. Upon written request, we will provide you with the information contained in your file. Medical information will be disclosed to you only through the medical professional you designate. You have the right to receive a copy of the long notice upon request. Should you wish to request correction, amendment or deletion of any information in your file, which you believe inaccurate, please contact us and we will advise you of the necessary procedures.

11. Producer compensation

When you purchase insurance from us, we pay compensation to the licensed agent, who represents us for such limited purposes as taking your insurance application, collecting your initial premiums and delivering your policy, and to any intermediaries through which the licensed agent works. This compensation may include commissions when a policy is purchased or renewed, and fees for marketing and administrative services and educational opportunities. The compensation may vary by the type of insurance purchased, or the particular features included with your policy. Additionally, some licensed agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses, and incentive trips or prizes associated with sales contests based on sales criteria, such as the overall sales volume of an agent or intermediary with our Companies, or for the percentage of completed sales. Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

12. Agent

All information **must** be completed.

I certify that:

1. I have accurately recorded the information supplied by the applicant.
2. The undersigned applicant and agent certify that the applicant has read, or had read to him, the completed application and that the applicant realizes that any false statement or misrepresentation in the application may result in loss of coverage under the policy.
3. I have provided an outline of coverage for the policy applied for, and if 65 years of age or older, *A Guide to Health Insurance for People with Medicare* and a Non-Duplication of Medicare Disclosure to applicant prior to completing the application.

The writing number reflects where commissions will be paid.

Agent name *Printed*	Writing number (agent or company)
.	.
Agent signature	State license ID number (for FL only)
X	.
Phone	E-mail
.	.

13. Agent request to split commissions

This section must be completed with this application in order to split commissions.

If this application results in an issued policy through Continental Life Insurance Company of Brentwood, Tennessee (CLI), the agents listed below have agreed to split the commissions earned on the policy.

- Both agents must be properly licensed and appointed with CLI in the policy's state of issue.
- Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains inforce.
- The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- Calculation of each agent's commissions are based on their respective CLI commission schedule.

Agent Information *Print*

Writing agent		Percentage
.		. %
Secondary agent	**Writing number**	**Percentage**
.	.	. %

By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.

Writing agent signature

X

14. Fraud warning

Virginia: Any person who, with the intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may have violated the state law.

Continental Life Insurance Company of Brentwood, Tennessee
An Aetna Company

P.O. Box 14399
Lexington, KY 40512-9700

800-264-4000
AetnaSeniorProducts.com
office hours 7:00 a.m. - 7:00 p.m. CST

Initial premium receipt

from Continental Life Insurance Company of Brentwood, Tennessee

- Print clearly and use blue or black ink.
- Applicant keeps this receipt for their records.
- Be sure that all required sections of the application are completed. Any incomplete or missing information could delay processing of your application.

Initial premium receipt

Applicant name *Printed*

Date of application *mm/dd/yyyy*

Electronic funds transfer (EFT) draft amount
$

Initial modal premium collected/drafted
$

Electronic funds transfer (EFT) draft date

This acknowledges receipt of the initial premium in connection with your application for a Continental Life Insurance Company of Brentwood, Tennessee Hospital Indemnity Flex insurance policy.

Agent name *Printed*

Phone

Signature of agent

X

- Payment will be refunded for any coverage not issued.
- A recorded telephone interview may be necessary as part of the underwriting on your application for insurance.
- All premium payments must be made payable to Continental Life Insurance Company of Brentwood, Tennessee.
- DO NOT make any check payable to the agent and do not leave the payee blank on the check.

A. If this payment equals the full, initial premium for the mode of premium payment selected by the applicant(s); and B. if the answers are true and correct in the application and if Continental Life Insurance Company of Brentwood, Tennessee issues a policy according to its rules, limits, and standards for the plan and amount applied for by the applicant(s); then this payment shall be applied to the payment of the first premium of the issued policy. No policy shall be effective until it has actually been issued by Continental Life Insurance Company of Brentwood, Tennessee.

Thank you for choosing
Continental Life Insurance Company of Brentwood, Tennessee!