



Application

Protection SeriesSM –
**Hospital Indemnity Flex
Insurance Plan**

Policy Form CLHIPL117 MA

Underwritten by
**Continental Life Insurance Company
of Brentwood, Tennessee**

An Aetna Company

Massachusetts

AetnaSeniorProducts.com



Continental Life
Insurance Company
of Brentwood, Tennessee

An Aetna Company

P.O. Box 14399
Lexington, KY 40512-9700

Application for Hospital Indemnity Flex Insurance Plan

from Continental Life Insurance Company
of Brentwood, Tennessee

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- Print clearly and use blue or black ink.
- Complete all required sections of the application. Any incomplete or missing information could delay processing of your application.

Please select one: ☐ New business
☐ Reinstatement *Policy number* .

1. Proposed insured information

Full name of proposed insured *First, M.I., Last*

Address Phone
City State Zip
E-mail Social Security number
Birth date *mm/dd/yyyy* Age ☐ Male ☐ Female

Go paperless! To receive your policy documents online, select "electronically" and provide your current e-mail address in Section 1. You will not receive paper policy documents, but instead, will receive an e-mail with a link to access them on our secure website.

Policy delivery *(For agent use only; select one):*

Agent: ☐ Mail
Applicant: ☐ Mail ☐ Electronically

2. Benefits information

Requested Effective Date: .

Base benefit selected <i>(select only one)</i>	Benefit amount	Premium amount
<input type="radio"/> Option 1. Hospital admission indemnity: Policy form CLIHIPL117 MA \$250 units \$250-\$4,000	\$	\$
<input type="radio"/> Option 2. Daily hospital indemnity: Covered days: <i>(select only one)</i> <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5 <input type="radio"/> 6 <input type="radio"/> 7 <input type="radio"/> 8 <input type="radio"/> 9 <input type="radio"/> 10 <input type="radio"/> 20 Policy form CLIHIPL217 MA \$10 units up to maximum \$1,000 50% benefit for observation stays less than 24 hours in an observation unit Please see rate table for minimum number of units (depends on covered days).	\$	\$

Optional benefit riders:

<input type="radio"/> Daily skilled nursing facility: Covered days: <i>(select only one)</i> <input type="radio"/> Days 1-20 <input type="radio"/> Days 21-100 <input type="radio"/> Days 1-100 Rider form CLIHIPRID217 MA \$10 units up to maximum \$500	\$	\$
<input type="radio"/> Doctor visit indemnity: Rider form CLIHIPRID417 MA \$10 units up to maximum \$100	\$	\$

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2. Benefits information *continued*

Optional benefit riders: <i>continued</i>	Benefit amount	Premium amount
<input type="radio"/> Ambulance and ER: Rider form CLIHIPRID317 Option: \$200 \$400 \$600 per event	\$.....	\$.....
<input type="radio"/> Outpatient rehabilitation services: Covered days: <i>(select only one)</i> Rider form CLIHIPRID817 \$50 units up to maximum of \$250	<input type="radio"/> \$..... 15 days <input type="radio"/> 30 days	\$.....
		Total premium
		\$.....

Initial premium:

☐ Draft initial premium upon policy approval ☐ Draft initial premium on policy effective date

Premium mode:

☐ Annual ☐ Semi-annual ☐ Quarterly ☐ Monthly bank draft *(electronic funds transfer)*

Payment method:

☐ Check ☐ Electronic funds transfer ☐ List Bill billing file identifier

Premium collected:

\$

PAYMENT MODES

You have a choice among several payment options or modes for paying your premium (annual, semi-annual, quarterly and monthly bank draft). Each payment mode, other than annual and monthly bank draft, results in higher total yearly premium costs. Reasons for higher costs include added collection and administrative costs, time value of money considerations and lapse rates.

The annual and monthly bank draft modes have the same total yearly premium costs. As a result, there is a time value of money advantage to you for paying monthly versus annually. However, there may be other advantages to you for choosing an annual payment based on your preferences. Your agent can explain the differences in modes and help you decide which is best for you. You have the right to change your payment mode, among the modes available, during the life of your policy.

3. Health questions

Answer all questions.

If any answers to questions 1-9 in section 3 are "yes", the application will be declined.

1. Are you currently:		
A. confined to a hospital or nursing facility?	<input type="radio"/> Y	<input type="radio"/> N
B. receiving any type of home health care?	<input type="radio"/> Y	<input type="radio"/> N
C. dependent on a wheelchair or motorized mobility device?	<input type="radio"/> Y	<input type="radio"/> N
D. bedridden?	<input type="radio"/> Y	<input type="radio"/> N
2. Within the past 36 months have you been diagnosed or treated by a medical professional or had surgery for any of the following:		
A. congestive heart failure, CVA, stroke, kidney disease, Cirrhosis, Paget's disease, lupus or any connective tissue disorder?	<input type="radio"/> Y	<input type="radio"/> N
B. internal cancer (including breast cancer and prostate cancer), leukemia, lymphoma or melanoma?	<input type="radio"/> Y	<input type="radio"/> N
C. Alzheimer's disease, dementia, Parkinson's disease, cerebral palsy, multiple sclerosis, epilepsy, or any other neurological or neuromuscular disorder?	<input type="radio"/> Y	<input type="radio"/> N
D. acquired immune deficiency syndrome (AIDS), AIDS related complex (ARC), or tested positive for the Human Immunodeficiency Virus (HIV)?	<input type="radio"/> Y	<input type="radio"/> N
3. Within the past 24 months have you:		
A. been prescribed the use of oxygen by a medical professional?	<input type="radio"/> Y	<input type="radio"/> N
B. had an open colostomy or ileostomy?	<input type="radio"/> Y	<input type="radio"/> N
C. had any type of amputation caused by disease?	<input type="radio"/> Y	<input type="radio"/> N
D. had osteoporosis with compression fracture?	<input type="radio"/> Y	<input type="radio"/> N
E. been treated for transient ischemic attack (TIA)?	<input type="radio"/> Y	<input type="radio"/> N
F. been hospitalized three or more times for any reason?	<input type="radio"/> Y	<input type="radio"/> N
4. Do you have insulin dependent diabetes in conjunction with a heart disorder (other than high blood pressure)?	<input type="radio"/> Y	<input type="radio"/> N
5. Within the past 12 months have you been diagnosed or treated by a medical professional or had surgery for any of the following:		
A. heart attack?	<input type="radio"/> Y	<input type="radio"/> N
B. artery disease, including peripheral vascular disease (PVD) and peripheral artery disease (PAD)?	<input type="radio"/> Y	<input type="radio"/> N
C. any blood disorder?	<input type="radio"/> Y	<input type="radio"/> N
D. chronic respiratory disorder, hepatitis, pancreatitis, chronic cystitis, ulcerative colitis?	<input type="radio"/> Y	<input type="radio"/> N
E. mental or nervous disorder?	<input type="radio"/> Y	<input type="radio"/> N
6. Do you have diabetes:		
A. that requires the use of 40 or more units of insulin?	<input type="radio"/> Y	<input type="radio"/> N
B. with any complications resulting from the diabetes?	<input type="radio"/> Y	<input type="radio"/> N
7. Are you currently taking or been advised by a medical professional to take 4 or more prescription drugs for heart or artery disease, or heart rhythm disorders?	<input type="radio"/> Y	<input type="radio"/> N
8. Within the last 12 months have you been advised by a medical professional:		
A. to have any testing, surgery, or other evaluation and not done so, or have test results pending?	<input type="radio"/> Y	<input type="radio"/> N
B. that surgery may be required within the next year for any existing health condition, including cataracts or joint replacement?	<input type="radio"/> Y	<input type="radio"/> N
9. Within the past 12 months, have you been recommended or advised by a medical professional to have treatment or counseling for alcohol or drug abuse?	<input type="radio"/> Y	<input type="radio"/> N

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4. Physician information

If additional space is needed, please use a separate sheet of paper and attach to the application.	Your primary physician		Phone
	.		.
	Physician's office name		
	.		
	City		State
	.		.
	Specialist seen in the past 24 months		Specialty
	.		.
	Reason for seeing (diagnosis)		
	.		
	Date of first visit		Date of last visit
	.		.
	Specialist seen in the past 24 months		Specialty
	.		.
	Reason for seeing (diagnosis)		
	.		
	Date of first visit		Date of last visit
	.		.
	Have you seen any additional physicians other than those listed above in the past 24 months? <input type="radio"/> Y <input type="radio"/> N		

5. Prescribed medications

If additional space is needed, please use a separate sheet of paper and attach to the application.	Prescribed medications	Reason for medications (diagnosis)
	.	.
	.	.
	.	.
	.	.
	.	.

6. Replacement questions

Do you have any other health insurance in force? <input type="radio"/> Yes <input type="radio"/> No		
Type of coverage	Policy number	Company
.	.	.
Type of coverage	Policy number	Company
.	.	.
Is the policy being applied for intended to replace any other insurance? <input type="radio"/> Yes <input type="radio"/> No		
Type of coverage	Policy number	Company
.	.	.

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7. Account information

Complete this section if you are requesting electronic funds transfer (EFT) for premium payment.

Include a voided check with the application.

Draft date cannot be on the 29th, 30th or 31st of the month. Requesting to have a draft date more than 15 days greater than the policy's paid to date will draft a month in advance.

This is an example of a personal check. A business check may be different.

For all other checks, use the nine-character bank **routing number**, which appears between the **⑈** symbols, usually at the bottom left corner of the check.

Proposed insured's name

•

Account owner name, if different than proposed insured's

•

Account owner relationship to proposed insured:

☐ Business owned by proposed insured

☐ Living trust

☐ Employer

☐ Power of attorney

☐ Conservator/guardian

☐ Family member; specify •

Financial institution name

•

☐ Checking

☐ Savings

Routing number

•

Account number

•

Requested EFT draft date for ongoing premium payments (if different from initial premium draft date)

•

John Henry Doe
PH. 000-000-0000
1234 Any Street
Mycity, TN 00000

Date _____

Pay to the Order of _____ \$ _____

Dollars

★ Local Bank
Mycity, TN

ACH RT 012345678

For _____

⑈ 987654321 ⑈ 123456789 001234

For checks with an **ACH RT (Automated Clearing House Routing) number**, please use this number.

The **account number** is up to 17 characters long and appears next to the **⑈** symbol at the bottom of the check and usually to the right of the bank routing number.

8. Electronic funds transfer (EFT) authorization

I understand and accept these terms and conditions:

- We are authorized to withdraw funds periodically from your account to pay insurance premiums for the insured.
- If your financial institution does not honor an EFT request, we will NOT consider your premium paid.
- If your financial institution does not honor an EFT request, we may make a second attempt within five business days.
- We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due.
- Information as to each EFT charge will be provided by entry on your account statement or by any other means provided by your financial institution. You will not receive premium notices from us.
- If you want to cancel or change this authorization, you must contact us at least three business days before a scheduled withdrawal.
- Any refund of unearned premium will be made to the policy owner or the policy owner's estate.

Signature only required if the account owner is different than the proposed insured.

Signature of account owner

X

Date

•

9. Applicant

I hereby apply to Continental Life Insurance Company of Brentwood, Tennessee for a policy to be issued in reliance on my written answers to the questions on this application. I have read or had read to me the completed application and understand all statements and answers and certify that to the best of my knowledge and belief, they are true, complete and correctly recorded. I acknowledge that I have received an outline of coverage for the policy applied for, and if 65 years of age or older, *A Guide to Health Insurance for People with Medicare* and a Non-Duplication of Medicare Disclosure.

I agree (1) this application and any policy issued will constitute the entire contract of insurance and the Company will not be bound in any way by any statements, promises or information made or given by or to any agent or other person at any time unless the same is in writing and submitted to the Company at its Home Office and made a part of such contract. Only a Company Officer can make, modify or discharge contracts or waive any of the Company's rights or requirements and then only in writing; and (2) this insurance will not become effective until the application is approved by the Company, the first premium is paid, during which there has been no change in my health condition as stated on the application and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand that if any answers on this application are incorrect, incomplete or untrue, Continental Life Insurance Company of Brentwood, Tennessee may adjust my premium, reduce my benefits or rescind the policy.

I understand that this policy provides supplemental health insurance.

Applicant signature

Date signed

X

.

THIS IS A SUPPLEMENT TO HEALTH INSURANCE AND IS NOT A SUBSTITUTE FOR MAJOR MEDICAL COVERAGE. LACK OF MAJOR MEDICAL COVERAGE (OR OTHER MINIMUM ESSENTIAL COVERAGE) MAY RESULT IN AN ADDITIONAL PAYMENT WITH YOUR TAXES.

10. Privacy notice

Although your application is our initial source of information, we may collect information including health history and medical records from persons other than you, and we may conduct a telephone interview with you. Continental Life Insurance Company of Brentwood, Tennessee, its affiliates, or its reinsurer(s) may also in certain circumstances release information collected by us to third parties without authorization from you. Upon written request, we will provide you with the information contained in your file. Medical information will be disclosed to you only through the medical professional you designate. Personal information may be collected from a person other than you. Such information collected by us or our representative may in certain circumstances be disclosed to a third party without authorization. A right of access and correction exists with respect to all personal information collected. A detailed notice of information practices is available to you upon request.

11. Producer compensation

When you purchase insurance from us, we pay compensation to the licensed agent, who represents us for such limited purposes as taking your insurance application, collecting your initial premiums and delivering your policy, and to any intermediaries through which the licensed agent works. This compensation may include commissions when a policy is purchased or renewed, and fees for marketing and administrative services and educational opportunities. The compensation may vary by the type of insurance purchased, or the particular features included with your policy. Additionally, some licensed agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses, and incentive trips or prizes associated with sales contests based on sales criteria, such as the overall sales volume of an agent or intermediary with our Companies, or for the percentage of completed sales. Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

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12. Agent

All information **must** be completed.

I certify that:

1. I have accurately recorded the information supplied by the applicant.
2. The application was provided to the applicant to review or was read to them and the applicant has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy.
3. I have provided an outline of coverage for the policy applied for, and if 65 years of age or older, *A Guide to Health Insurance for People with Medicare* and a Non-Duplication of Medicare Disclosure to applicant prior to completing the application.

The writing number reflects where commissions will be paid.

Agent name *Printed*

Writing number (agent or company)

•

•

Agent signature

X

Phone

E-mail

•

•

13. Agent request to split commissions

This section must be completed with this application in order to split commissions.

If this application results in an issued policy through Continental Life Insurance Company of Brentwood, Tennessee (CLI), the agents listed below have agreed to split the commissions earned on the policy.

- Both agents must be properly licensed and appointed with CLI in the policy's state of issue.
- Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- Calculation of each agent's commissions are based on their respective CLI commission schedule.

Agent Information *Print*

Writing agent

Percentage

•

• %

Secondary agent

Writing number

Percentage

•

•

• %

By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.

Writing agent signature

X

14. Fraud warnings

Alabama: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution fines or confinement in prison, or combination thereof.

Arkansas and Louisiana and West Virginia: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information on an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Colorado: It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of the insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud a policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

District of Columbia: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

Florida: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Kentucky: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

Maine and Tennessee and Virginia and Washington: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.

Maryland: Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Massachusetts: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

New Jersey: Any person who includes any false or misleading information on an application for an insurance policy, is subject to criminal and civil penalties.

New Mexico: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information on an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

Ohio: Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing false or a deceptive statement is guilty of insurance fraud.

Oklahoma: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

Pennsylvania: Any person who, knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.



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P.O. Box 14399
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800-264-4000
AetnaSeniorProducts.com
office hours 7:00 a.m. - 7:00 p.m. CST

Initial premium receipt

from Continental Life Insurance Company
of Brentwood, Tennessee

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- Print clearly and use blue or black ink.
- Applicant keeps this receipt for their records.
- Be sure that all required sections of the application are completed. Any incomplete or missing information could delay processing of your application.

Initial premium receipt

Applicant name <i>Printed</i>	Date of application <i>mm/dd/yyyy</i>
.....
Electronic funds transfer (EFT) draft amount	Initial modal premium collected/drafted
\$	\$
Electronic funds transfer (EFT) draft date	
.....	

This acknowledges receipt of the initial premium in connection with your application for a Continental Life Insurance Company of Brentwood, Tennessee Hospital Indemnity Flex insurance policy.

Agent name <i>Printed</i>	Phone
.....

Signature of agent

X

- Payment will be refunded for any coverage not issued.
- A recorded telephone interview may be necessary as part of the underwriting on your application for insurance.
- All premium payments must be made payable to Continental Life Insurance Company of Brentwood, Tennessee.
- DO NOT make any check payable to the agent and do not leave the payee blank on the check.

A. If this payment equals the full, initial premium for the mode of premium payment selected by the applicant(s); and B. if the answers are true and correct in the application and if Continental Life Insurance Company of Brentwood, Tennessee issues a policy according to its rules, limits, and standards for the plan and amount applied for by the applicant(s); then this payment shall be applied to the payment of the first premium of the issued policy. No policy shall be effective until it has actually been issued by Continental Life Insurance Company of Brentwood, Tennessee.

Thank you for choosing

Continental Life Insurance Company of Brentwood, Tennessee!