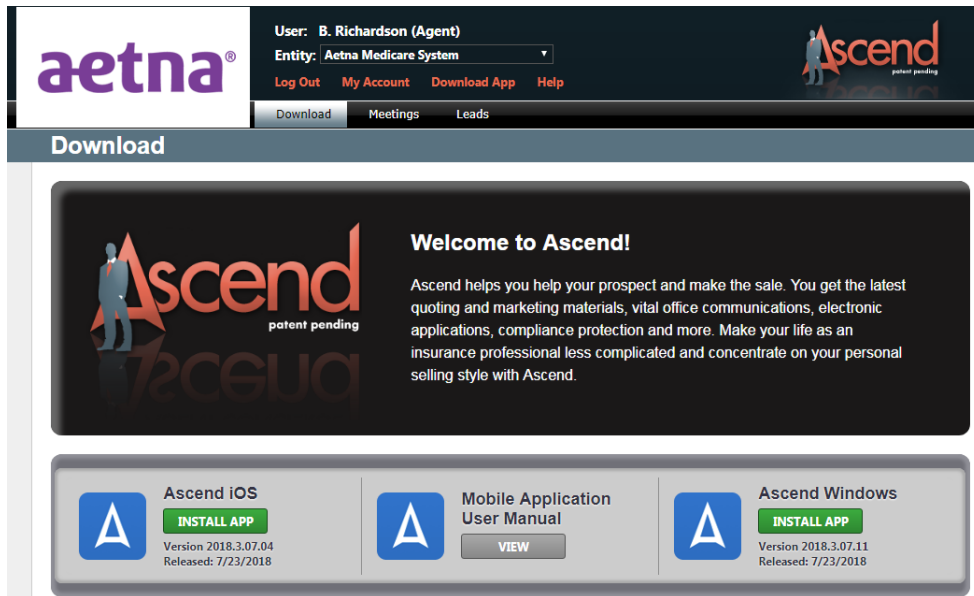


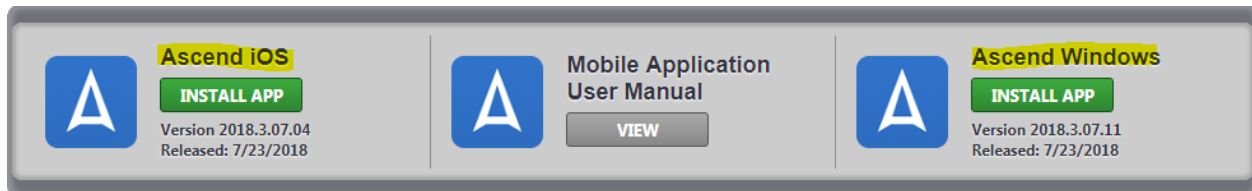
Aetna MA Innovative Enrollment

How to Access:

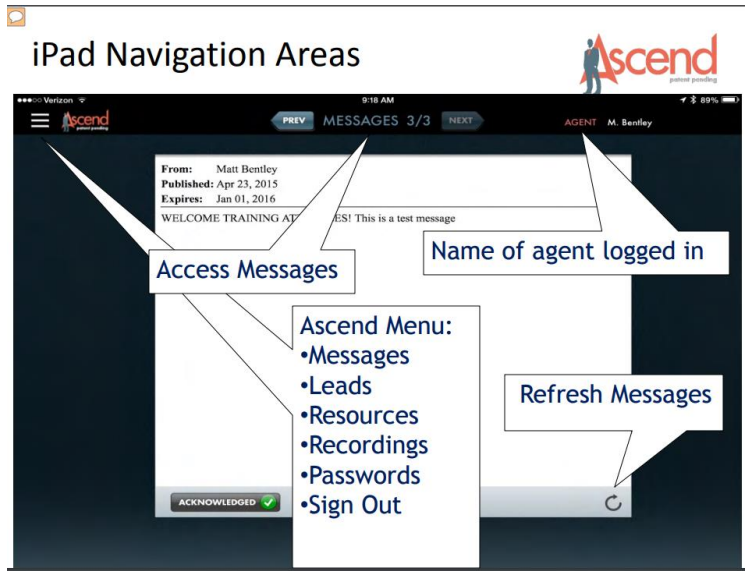
1. Go to Ascend: [Click Here](#)
2. Log in with your username and password. This should be the screen you see.



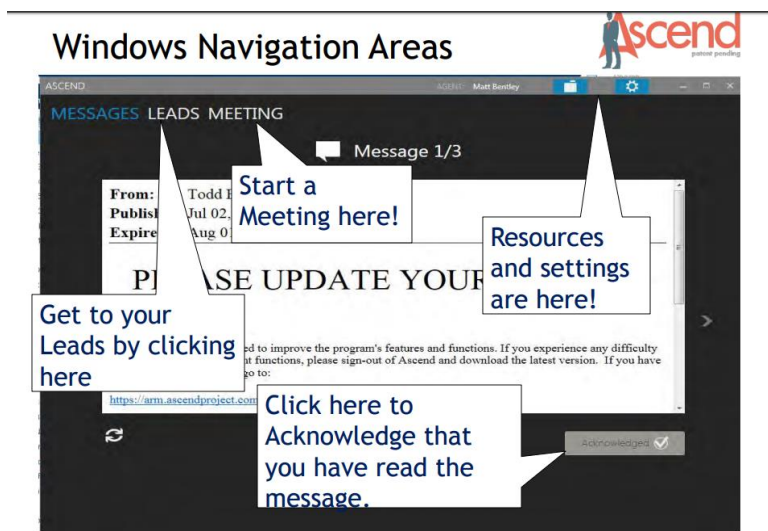
3. To launch the eApp, you need to download Ascend, either on your iPad or your computer. If you're on an iPad, click "Ascend iOS." If you on your computer, click "Ascend Windows."



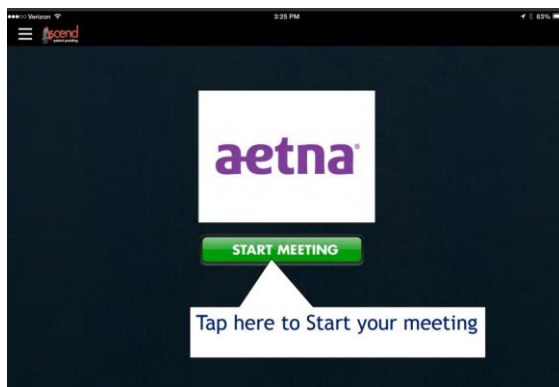
4. Once you have completed downloading, you will need to log in again.
5. Below is the iPad Navigation Areas.



6. Below is the Windows Navigation Areas.



7. To start a meeting on the iPad:



Client Information Screen

Resources

4:13 PM

95%

CLIENT INFORMATION

First Name
First Name

Phone
Phone

Language
Language

External Id
External Id

SOA Id
SOA Id

Next

Tap on figure to access existing leads

Client Information:
•First name, last name, zip code and phone number are required fields.

Tap on 'Next' to access online enrollment tool

Resources

End Meeting

The Quotes Engine

Resources

4:16 PM

95%

Welcome, Richard Widen | My Account | Sign Out

SEARCH PROFILES & ENROLLMENTS

START A NEW CONSULTATION

ENROLL A NEW BENEFICIARY

COMPARE PLANS

VIEW AND COMPARE PLANS

Here are the plans available in the ZIP code entered. They are sorted in order of lowest estimated costs, to help you find the best value.

Medicare Advantage Prescription Drug Plans 8 plans

Prescription Drug Plans 4 plans

Medicare Advantage Plans 0 plans

COMPARE UP TO 3 PLANS

Sort By

Check to compare: AETNA MEDICARE

Premium (Monthly Price) \$27.00

ENROLL VIEW DETAILS

Check to compare: FIRST HEAL

Premium (Monthly Price) \$42.20

ENROLL VIEW DETAILS

Check to compare: FIRST HEAL

Premium (Monthly Price) \$102.20

ENROLL VIEW DETAILS

After tapping 'Next' the Profile Page appears. Navigate to:

- Compare plans
- Review results
- Refine search according to the prospect's wants/needs.

Resources

End Meeting

The Enrollment Application



Resources

aetna

Miscellaneous

Sales Presentations

COVENTRY
Health Care

Welcome, Richard Widen | My Account | Sign Out

SEARCH PROFILES & ENROLLMENTS | START A NEW CONSULTATION | ENROLL A NEW BENEFICIARY

FIRST HEALTH PART D PREMIER PLUS (PDP)
Monthly Premium: \$102.20
Plan: 55768-189-000

Please wait while page is loading...

IMPORTANT INFORMATION
Summary of Benefits
Summary
Enrollment Form
Prescription Lookup
Evidence of Coverage
Low Income Subsidy
2015 Star Ratings

OTHER ENROLLMENT

PERSONAL INFORMATION
All information you provide is strictly confidential, secure and will be used for the sole purpose of enrolling you in your chosen plan.
All lines marked with an asterisk * are required

1. BENEFICIARY CONTACT INFORMATION

Title: ☐ Mr. ☐ Mrs. ☐ Ms.

First Name *

Middle Initial

Last Name *

Date of Birth *

Gender: ☐ Male ☐ Female

Please enter your 10 digit phone number with no hyphens or spaces

Home Phone Number *

Cell phone number *

By giving us your email address, you agree to allow us to use your email address for our health benefits plans, products, services and/or educational purposes.

Email Address *

2. BENEFICIARY PERMANENT RESIDENCE (PO BOX IS NOT ALLOWED)

8. For an eApp on your computer:

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Home

Leads

Appointments

Recordings

What would you like to do today?

Enroll a Client in Person	Email a Quote	Email/Text an Electronic Scope of Appointment	Prescription Lookup
Sales Presentation Video (Aetna MAPD)	Sales Presentation Video (Coventry MAPD)	Benefits Checkup	Find a Client
Find a Doctor	Find a Doctor (Coventry)	Find an Enrollment	Pharmacy Lookup
Plan Compare	Record a Meeting	View Resources	

[SEARCH PROFILES](#)[START CONSULTATION](#)[START NEW ENROLLMENT](#)[SEND QUICK QUOTE](#)

Enter your ZIP code, and submit

[SUBMIT](#)

9. Once you enter your zip code and choose your county, you will see all the options you have in your area. For example, with the zip code “65201” these are the options:

ADVANTRA OPTION 1 (HMO-POS) H2663-006
Premium (Monthly Price) \$41.00
ENROLL SEND QUOTE
ADVANTRA (PPO) H1608-013
Premium (Monthly Price) \$56.00
ENROLL SEND QUOTE
ADVANTRA OPTION 2 (HMO) H2663-002
Premium (Monthly Price) \$86.00
ENROLL SEND QUOTE

10. Once you decide, click “Enroll” under the plan you and your client choose.
11. Start the application. There is a progress bar across the top.

Personal Information	Important Questions	Medicare Information	Review	Agent Information	Submit
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12. Once you have finished the application, sign and submit.

Resources

- Log into: [Click Here](#)
- Click “Enrollment” on the left side
- Under “Aenta MA/MAPD” click “Ascend Virtual Sales Office app.”
- Under “Tools and resources to help you” you should find everything you would need.