

## AMERICAN HERITAGE LIFE INSURANCE COMPANY

### Outline of Medicare Supplement Plans A, F, High Deductible F, G, N

This chart shows the benefit included in each of the standard Medicare supplement plans. Some plans may not be available. Only applicants' **first** eligible for Medicare before 2020 may purchase Plans C, F, and high deductible F.

Note: A ✓ means 100% of the benefit is paid.

Benefits	Plans Available to All Applicants								Medicare first eligible before 2020 only	
	A	B	D	G <sup>1</sup>	K	L	M	N	C	F <sup>1</sup>
Medicare Part A coinsurance and hospital coverage (up to an additional 365 days after Medicare benefits are used up)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Medicare Part B coinsurance or Copayment	✓	✓	✓	✓	50%	75%	✓	✓ copays apply <sup>3</sup>	✓	✓
Blood (first three pints)	✓	✓	✓	✓	50%	75%	✓	✓	✓	✓
Part A hospice care coinsurance or copayment	✓	✓	✓	✓	50%	75%	✓	✓	✓	✓
Skilled nursing facility coinsurance			✓	✓	50%	75%	✓	✓	✓	✓
Medicare Part A deductible		✓	✓	✓	50%	75%	50%	✓	✓	✓
Medicare Part B deductible									✓	✓
Medicare Part B excess charges				✓						✓
Foreign travel emergency (up to plan limits)			✓	✓			✓	✓	✓	✓
Out-of-pocket limit in 2023 <sup>2</sup>					\$6940 <sup>2</sup>	\$3470 <sup>2</sup>				

<sup>1</sup> Plans F and G also have a high deductible option which require first paying a plan deductible of \$2700 before the plan begins to pay. Once the plan deductible is met, the plan pays 100% of covered services for the rest of the calendar year. High deductible plan G does not cover the Medicare Part B deductible. However, high deductible plans F and G count your payment of the Medicare Part B deductible toward meeting the plan deductible.

<sup>2</sup> Plans K and L pay 100% of covered services for the rest of the calendar year once you meet the out-of-pocket yearly limit.

<sup>3</sup> Plan N pays 100% of the Part B coinsurance, except for a co-payment of up to \$20 for some office visits and up to a \$50 co-payment for emergency room visits that do not result in an inpatient admission.

Medicare Supplement Policy  
2010 Standardized Plan A  
Issue Age Premium Rates  
Rates Effective Upon Approval

Issue	Female			Male		
Age	Preferred Select	Preferred	Standard	Preferred Select	Preferred	Standard
65		123.89	148.55		140.01	167.80
66		123.89	148.55		140.01	167.80
67	123.89	129.80	155.64	140.01	146.69	175.80
68	123.89	135.84	162.89	140.01	153.52	183.99
69	124.53	138.89	166.47	140.74	156.90	188.12
70	125.18	142.03	170.27	141.47	160.47	192.45
71	127.11	145.07	174.06	143.66	164.04	196.58
72	130.99	148.22	177.64	148.03	167.42	200.70
73	135.31	151.95	182.15	152.90	171.67	205.84
74	139.70	155.78	186.76	157.84	176.02	210.98
75	145.26	159.71	191.47	164.13	180.46	216.31
76	150.40	163.83	196.39	169.91	185.09	221.85
77	155.62	167.96	201.41	175.87	189.82	227.59
78	159.25	170.32	204.18	179.92	192.43	230.61
79	162.92	172.67	207.04	184.11	195.13	233.94
80	166.63	175.03	209.81	188.25	197.74	237.06
81	167.05	177.39	212.68	188.76	200.44	240.28
82	170.74	179.65	215.44	192.98	203.05	243.40
83	176.99	184.66	221.49	200.08	208.75	250.25
84	181.93	189.67	227.33	205.51	214.25	256.90
85	186.60	194.48	233.17	210.85	219.75	263.44
86	191.32	199.39	239.11	216.23	225.35	270.09
87	195.84	204.11	244.74	221.32	230.67	276.53
88	200.46	208.92	250.58	226.60	236.17	283.08
89	205.17	213.83	256.32	231.79	241.57	289.63
90	210.07	218.94	262.47	237.35	247.37	296.57
91	215.07	224.14	268.82	243.09	253.35	303.62
92	220.25	229.55	275.17	248.84	259.34	310.87
93	225.43	234.95	281.73	254.77	265.52	318.33
94	230.80	240.55	288.39	260.79	271.80	325.88
95	236.27	246.24	295.25	267.00	278.26	333.63
96	241.83	252.04	302.22	273.29	284.83	341.39
97	247.58	258.03	309.39	279.78	291.59	349.54
98	253.52	264.22	316.87	286.54	298.64	358.00
99+	259.55	270.50	324.34	293.31	305.69	366.46

**Open Enrollment or Guaranteed Issue:** Determine Underwriting Class based on Tobacco and HT/WT

**Underwritten:** Determine Underwriting Class based on Tobacco, HT/WT, and Preferred Select Medical Question

*See UW Guide for detailed instructions*

### Rate Calculator

**Monthly Rate**

A - Monthly Rate (use table above)

B - Area Factor (see area factors below)

C - Input Household Discount (1.0 if not applicable, 0.93 if roommate HHD applies, 0.9 if dual HHD applies)

**D - Input Activity Tracker Discount (1.0 if not applicable, 0.95 if discount applies)**

E - Input Annual Pay Discount (1.0 if not applicable, 0.9 if discount applies)

F - Calculate Monthly Rate (rounded to the nearest penny)

$$F=A*B*C*D*E$$

**Quarterly, Semi-Annual, or Annual Rate**

G - Input Modal Factor (Quarterly - multiply by 3, Semi-Annual - multiply by 6, Annual - multiply by 12)

H - Calculate Final Modal Billing Rate (rounded to the nearest penny)

$$H = F * G$$

Roommate Household Discount:

7%

Dual Household Discount (applies if multiple people in the same Household have or are applying for National General Medicare Supplement policies):

10%

Annual Pay Discount:

10%

Activity Tracker "Wearable" Discount:

5%

The rates above do not include a one time \$25 policy fee.

Area Factors:

Arizona Zip Codes	Factor
850, 852	0.938
856	0.911
857	0.929
855, 859, 860, 863-865	0.902
Rest of State	0.920

Medicare Supplement Policy  
2010 Standardized Plan F  
Issue Age Premium Rates  
Rates Effective Upon Approval

Issue	Female			Male		
Age	Preferred Select	Preferred	Standard	Preferred Select	Preferred	Standard
65	164.05		196.61	185.30		222.20
66	164.05		196.61	185.30		222.20
67	164.05	171.88	205.98	185.30	194.13	232.80
68	164.05	179.88	215.58	185.30	203.18	243.64
69	164.91	183.82	220.41	186.26	207.73	249.00
70	165.76	187.96	225.45	187.23	212.48	254.66
71	168.32	192.00	230.18	190.12	216.93	260.02
72	173.45	196.14	235.11	195.91	221.58	265.67
73	179.14	201.07	241.17	202.39	227.30	272.44
74	184.91	206.20	247.24	208.96	233.02	279.42
75	192.29	211.42	253.41	217.22	238.83	286.39
76	199.06	216.84	259.99	224.94	245.03	293.77
77	205.93	222.26	266.57	232.77	251.23	301.14
78	210.77	225.42	270.27	238.16	254.72	305.39
79	215.66	228.57	273.97	243.62	258.21	309.53
80	220.51	231.63	277.77	249.23	261.79	313.88
81	221.09	234.78	281.47	249.82	265.28	318.02
82	226.04	237.84	285.18	255.44	268.77	322.16
83	234.39	244.54	293.19	264.86	276.33	331.26
84	240.81	251.04	301.01	272.12	283.69	340.15
85	247.12	257.55	308.82	279.27	291.05	348.84
86	253.27	263.96	316.43	286.15	298.22	357.63
87	259.32	270.26	324.03	293.03	305.39	366.12
88	265.46	276.67	331.75	300.00	312.66	374.81
89	271.80	283.27	339.56	307.06	320.02	383.71
90	278.23	289.98	347.68	314.41	327.68	392.80
91	284.85	296.88	356.01	321.94	335.53	402.20
92	291.66	303.97	364.44	329.56	343.47	411.80
93	298.57	311.17	373.07	337.37	351.61	421.40
94	305.66	318.56	381.91	345.36	359.94	431.51
95	312.85	326.05	390.96	353.55	368.47	441.61
96	320.22	333.74	400.11	361.82	377.09	452.02
97	327.79	341.63	409.67	370.46	386.10	462.83
98	335.54	349.71	419.33	379.20	395.21	473.85
99+	343.58	358.09	429.31	388.22	404.61	485.06

**Open Enrollment or Guaranteed Issue:** Determine Underwriting Class based on Tobacco and HT/WT

**Underwritten:** Determine Underwriting Class based on Tobacco, HT/WT, and Preferred Select Medical Question

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### Rate Calculator

## Monthly Rate

A - Monthly Rate (use table above)

B - Area Factor (see area factors below)

C - Input Household Discount (1.0 if not applicable, 0.93 if roommate HHD applies, 0.9 if dual HHD applies)

D - Input Activity Tracker Discount (1.0 if not applicable, 0.95 if discount applies)

E - Input Annual Pay Discount (1.0 if not applicable, 0.9 if discount applies)

F - Calculate Monthly Rate (rounded to the nearest penny)

$$F=A*B*C*D*E$$

**Quarterly, Semi-Annual, or Annual Rate**

G - Input Modal Factor (Quarterly - multiply by 3, Semi-Annual - multiply by 6, Annual - multiply by 12)

H - Calculate Final Modal Billing Rate (rounded to the nearest penny)

$$H = F * G$$

Roommate Household Discount:

7%

Dual Household Discount (applies if multiple people in the same Household have or are applying for National General Medicare Supplement policies):

10%

Annual Pay Discount:

10%

Activity Tracker "Wearable" Discount:

5%

The rates above do not include a one time \$25 policy fee.

Area Factors:

Arizona Zip Codes	Factor
850, 852	0.938
856	0.911
857	0.929
855, 859, 860, 863-865	0.902
Rest of State	0.920

Medicare Supplement Policy  
2010 Standardized Plan High F  
Issue Age Premium Rates  
Rates Effective Upon Approval

Issue	Female			Male		
Age	Preferred Select	Preferred	Standard	Preferred Select	Preferred	Standard
65	49.31		59.06	55.66		66.72
66	49.31		59.06	55.66		66.72
67	49.31	51.66	61.88	55.66	58.32	69.90
68	49.31	54.06	64.76	55.66	61.03	73.16
69	49.56	55.31	66.35	55.95	62.53	75.02
70	49.82	56.45	67.75	56.24	63.85	76.49
71	50.59	57.60	69.14	57.11	65.16	78.05
72	52.13	58.84	70.54	58.85	66.48	79.72
73	53.81	60.37	72.33	60.74	68.17	81.68
74	55.51	61.90	74.12	62.65	69.86	83.73
75	57.69	63.43	76.02	65.16	71.64	85.89
76	59.71	65.05	78.01	67.49	73.52	88.14
77	61.77	66.67	79.90	69.77	75.30	90.20
78	63.23	67.63	81.10	71.46	76.43	91.57
79	64.71	68.58	82.19	73.09	77.46	92.94
80	66.20	69.54	83.39	74.82	78.59	94.11
81	66.38	70.49	84.48	74.98	79.62	95.48
82	67.81	71.35	85.58	76.66	80.66	96.66
83	70.31	73.36	87.97	79.47	82.91	99.40
84	72.20	75.27	90.26	81.60	85.07	102.05
85	74.15	77.28	92.65	83.79	87.32	104.69
86	75.98	79.19	94.94	85.86	89.48	107.24
87	77.72	81.00	97.14	87.84	91.55	109.78
88	79.64	83.01	99.43	89.91	93.71	112.33
89	81.48	84.92	101.72	91.98	95.87	114.97
90	83.40	86.92	104.11	94.15	98.12	117.72
91	85.42	89.02	106.70	96.49	100.56	120.65
92	87.43	91.13	109.19	98.74	102.91	123.40
93	89.54	93.32	111.88	101.17	105.44	126.43
94	91.65	95.52	114.57	103.61	107.98	129.47
95	93.85	97.81	117.26	106.04	110.51	132.50
96	96.05	100.10	119.95	108.47	113.05	135.54
97	98.34	102.49	122.84	111.08	115.77	138.77
98	100.63	104.88	125.83	113.79	118.59	142.10
99+	103.02	107.36	128.72	116.40	121.31	145.43

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E - Input Annual Pay Discount (1.0 if not applicable, 0.9 if discount applies)

F - Calculate Monthly Rate (rounded to the nearest penny)

$$F = A * B * C * D * E$$

**Quarterly, Semi-Annual, or Annual Rate**

G - Input Modal Factor (Quarterly - multiply by 3, Semi-Annual - multiply by 6, Annual - multiply by 12)

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850, 852	0.938
856	0.911
857	0.929
855, 859, 860, 863-865	0.902
Rest of State	0.920

Medicare Supplement Policy  
2010 Standardized Plan G  
Issue Age Premium Rates  
Rates Effective Upon Approval

Issue	Female			Male		
Age	Preferred Select	Preferred	Standard	Preferred Select	Preferred	Standard
65		129.17	154.81		145.91	174.96
66		129.17	154.81		145.91	174.96
67	129.17	135.33	162.20	145.91	152.87	183.31
68	129.17	141.64	169.75	145.91	159.99	191.84
69	129.85	144.78	173.65	146.67	163.66	196.17
70	130.52	148.02	177.44	147.43	167.23	200.50
71	132.54	151.16	181.23	149.71	170.80	204.83
72	136.57	154.31	185.02	154.27	174.37	209.16
73	141.01	158.24	189.73	159.31	178.82	214.40
74	145.51	162.26	194.55	164.42	183.35	219.84
75	151.33	166.39	199.57	171.06	188.09	225.48
76	156.71	170.71	204.69	177.09	192.91	231.32
77	162.17	175.03	209.81	183.21	197.74	237.16
78	165.95	177.49	212.78	187.50	200.54	240.38
79	169.78	179.94	215.65	191.76	203.24	243.71
80	173.64	182.40	218.62	196.15	206.04	247.03
81	174.08	184.85	221.59	196.67	208.84	250.35
82	177.93	187.21	224.46	201.05	211.55	253.57
83	184.43	192.42	230.61	208.32	217.34	260.62
84	189.47	197.53	236.86	214.13	223.23	267.57
85	194.43	202.63	242.90	219.65	228.93	274.42
86	199.23	207.64	248.94	225.12	234.62	281.27
87	203.95	212.55	254.89	230.49	240.22	288.01
88	208.85	217.66	260.93	235.96	245.92	294.86
89	213.84	222.87	267.18	241.61	251.81	301.81
90	218.84	228.07	273.43	247.26	257.70	308.96
91	224.02	233.47	279.98	253.19	263.88	316.31
92	229.39	239.07	286.64	259.21	270.15	323.87
93	234.76	244.67	293.41	265.33	276.53	331.52
94	240.42	250.57	300.37	271.63	283.09	339.37
95	246.07	256.46	307.44	278.02	289.75	347.33
96	251.92	262.55	314.71	284.60	296.61	355.59
97	257.95	268.83	322.30	291.45	303.75	364.15
98	263.98	275.12	329.88	298.31	310.90	372.81
99+	270.29	281.70	337.76	305.44	318.33	381.67

**Open Enrollment or Guaranteed Issue:** Determine Underwriting Class based on Tobacco and HT/WT

**Underwritten:** Determine Underwriting Class based on Tobacco, HT/WT, and Preferred Select Medical Question

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### Rate Calculator

**Monthly Rate**

A - Monthly Rate (use table above)

B - Area Factor (see area factors below)

C - Input Household Discount (1.0 if not applicable, 0.93 if roommate HHD applies, 0.9 if dual HHD applies)

**D - Input Activity Tracker Discount (1.0 if not applicable, 0.95 if discount applies)**

E - Input Annual Pay Discount (1.0 if not applicable, 0.9 if discount applies)

F - Calculate Monthly Rate (rounded to the nearest penny)

$$F=A*B*C*D*E$$

**Quarterly, Semi-Annual, or Annual Rate**

G - Input Modal Factor (Quarterly - multiply by 3, Semi-Annual - multiply by 6, Annual - multiply by 12)

H - Calculate Final Modal Billing Rate (rounded to the nearest penny)

$$H = F * G$$

Roommate Household Discount:

7%

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10%

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The rates above do not include a one time \$25 policy fee.

Area Factors:

Arizona Zip Codes	Factor
850, 852	0.938
856	0.911
857	0.929
855, 859, 860, 863-865	0.902
Rest of State	0.920

AMERICAN HERITAGE LIFE INSURANCE COMPANY  
 Medicare Supplement Policy  
 2010 Standardized Plan N  
 Issue Age Premium Rates  
 Rates Effective Upon Approval

Issue Age	Female			Male		
	Preferred Select	Preferred	Standard	Preferred Select	Preferred	Standard
65	98.56		118.18	111.39		133.54
66	98.56		118.18	111.39		133.54
67	98.56	103.26	123.82	111.39	116.70	139.91
68	98.56	108.07	129.59	111.39	122.13	146.43
69	99.07	110.56	132.46	111.97	124.84	149.71
70	99.59	112.96	135.43	112.54	127.64	153.08
71	101.13	115.36	138.30	114.29	130.34	156.27
72	104.21	117.85	141.27	117.77	133.14	159.55
73	107.63	120.78	144.79	121.61	136.46	163.56
74	111.10	123.89	148.50	125.50	139.95	167.84
75	115.51	127.00	152.20	130.47	143.45	171.94
76	119.44	130.11	156.01	134.98	147.03	176.22
77	123.68	133.49	160.08	139.79	150.87	180.78
78	126.64	135.44	162.31	143.03	152.97	183.42
79	129.55	137.31	164.53	146.31	155.07	185.88
80	132.49	139.17	166.85	149.70	157.25	188.52
81	132.82	141.04	169.07	150.06	159.35	191.08
82	135.82	142.91	171.30	153.44	161.45	193.44
83	140.81	146.91	176.12	159.10	165.99	198.91
84	144.67	150.82	180.75	163.41	170.36	204.29
85	148.38	154.64	185.48	167.73	174.81	209.57
86	152.04	158.46	189.93	171.76	179.01	214.59
87	155.63	162.19	194.47	175.86	183.29	219.78
88	159.38	166.10	199.20	180.14	187.74	225.06
89	163.13	170.01	203.84	184.33	192.11	230.35
90	166.97	174.01	208.66	188.69	196.65	235.72
91	170.89	178.10	213.57	193.13	201.28	241.37
92	174.98	182.37	218.67	197.74	206.09	247.11
93	179.16	186.72	223.95	202.52	211.07	252.95
94	183.42	191.17	229.14	207.21	215.96	258.87
95	187.77	195.70	234.52	212.08	221.03	264.97
96	192.21	200.32	240.26	217.27	226.44	271.44
97	196.81	205.12	245.83	222.30	231.68	277.73
98	201.50	210.01	251.76	227.67	237.28	284.47
99+	206.28	214.98	257.69	233.03	242.87	291.12

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**Rate Calculator**

**Monthly Rate**

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D - Input Activity Tracker Discount (1.0 if not applicable, 0.95 if discount applies)

E - Input Annual Pay Discount (1.0 if not applicable, 0.9 if discount applies)

F - Calculate Monthly Rate (rounded to the nearest penny)

**Quarterly, Semi-Annual, or Annual Rate**

G - Input Modal Factor (Quarterly - multiply by 3, Semi-Annual - multiply by 6, Annual - multiply by 12)

H - Calculate Final Modal Billing Rate (rounded to the nearest penny)

F=A*B*C*D*E
H=F*G

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857	0.929
855, 859, 860, 863-865	0.902
Rest of State	0.920

# Rate Areas by Zip Code

<b>Area 1:</b>	85001	85002	85003	85004	85005	85006	85007	85008
85009	85010	85011	85012	85013	85014	85015	85016	85017
85018	85019	85020	85021	85022	85023	85024	85025	85026
85027	85028	85029	85030	85031	85032	85033	85034	85035
85036	85037	85038	85039	85040	85041	85042	85043	85044
85045	85046	85048	85050	85051	85053	85054	85055	85060
85061	85062	85063	85064	85065	85066	85067	85068	85069
85070	85071	85072	85073	85074	85075	85076	85077	85078
85079	85080	85082	85083	85085	85086	85087	85096	85097
85098	85099	85201	85202	85203	85204	85205	85206	85207
85208	85209	85210	85211	85212	85213	85214	85215	85216
85217	85218	85219	85220	85221	85222	85223	85224	85225
85226	85227	85228	85230	85231	85232	85233	85234	85235
85236	85237	85238	85239	85240	85241	85242	85243	85244
85245	85246	85247	85248	85249	85250	85251	85252	85253
85254	85255	85256	85257	85258	85259	85260	85261	85262
85263	85264	85266	85267	85268	85269	85271	85272	85273
85274	85275	85277	85278	85279	85280	85281	85282	85283
85284	85285	85286	85287	85289	85290	85291	85292	85293
85294	85295	85296	85297	85298	85299	85301	85302	85303
85304	85305	85306	85307	85309	85310	85311	85312	85313
85318	85320	85322	85323	85324	85326	85327	85329	85331
85332	85335	85337	85338	85339	85340	85342	85343	85351
85355	85358	85361	85362	85363	85372	85373	85374	85376
85377	85378	85379	85380	85381	85382	85383	85385	85387
85388	85390	85392	85395	85396				

**Area 2:** All Other Zip Codes

## **American Heritage Life Insurance Company**

1776 American Heritage Life Drive,  
Jacksonville, Florida 32224

### **PREMIUM INFORMATION**

We, American Heritage Life Insurance Company, can only raise your premium if we raise the premium for all policies like yours in this State. We will not change the premiums for this policy during your first year of coverage. No rate adjustment may be made on an individual basis. Also, your renewal premiums may change on a renewal date following the Effective Date of any change in the deductible and/or coinsurance amounts which you are required to pay under Medicare. Any such premium change will be based on the actuarial computations that we then use to determine the renewal premium.

### **READ YOUR POLICY VERY CAREFULLY**

This is only an outline describing your policy's most important features. The policy is your insurance contract. You must read the policy itself to understand all of the rights and duties of both you and your insurance company.

### **RIGHT TO RETURN POLICY**

If you find that you are not satisfied with your policy, you may return it to us at: 1776 American Heritage Life Drive, Jacksonville, Florida 32224. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued, and return all of your payments.

### **POLICY REPLACEMENT**

If you are replacing another health insurance policy, do NOT cancel it until you have actually received your new policy and are sure you want to keep it.

### **NOTICE**

This policy may not fully cover all of your medical costs. Neither American Heritage Life Insurance Company nor its agents are connected with Medicare. This Outline of Coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult *Medicare & You* for more details.

### **COMPLETE ANSWERS ARE VERY IMPORTANT**

When you fill out the application for the new policy, be sure to answer truthfully and completely all questions about your medical and health history. The company may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information.

Review the application carefully before you sign it. Be certain that all information has been properly recorded.



**PLAN A**  
**MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD**

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
<b>HOSPITALIZATION*</b>			
Semiprivate room and board, general nursing and miscellaneous services and supplies			
First 60 days	All but \$1600	\$0	\$1600 (Part A deductible)
61st thru 90th day	All but \$400 a day	\$400 a day	\$0
91st day and after:			
-While using 60 lifetime reserve days	All but \$800 a day	\$800 a day	\$0
-Once lifetime reserve days are used:			
-Additional 365 days	\$0	100% of Medicare eligible expenses	\$0***
-Beyond the additional 365 days	\$0	\$0	All costs
<b>SKILLED NURSING FACILITY CARE*</b>			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital			
First 20 days	All approved amounts	\$0	\$0
21st thru 100th day	All but \$200 a day	\$0	Up to \$200 a day
101st day and after	\$0	\$0	All costs
<b>BLOOD</b>			
First 3 pints	\$0	3 pints	\$0
Additional amounts	100%	\$0	\$0
<b>HOSPICE CARE</b>			
You must meet Medicare's requirements, including a doctor's certification of terminal illness	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

\*\* NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

**Plan A (continued)**  
**MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR**

*\*\* Once you have been billed \$226 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
<b>MEDICAL EXPENSES</b> -IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	\$0 Generally 80%	\$0 Generally 20%	\$226 (Part B Deductible) \$0
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs
<b>BLOOD</b> First 3 pints Next \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	\$0 \$0 80%	All costs \$0 20%	\$0 \$226 (Part B Deductible) \$0
<b>CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES</b>	100%	\$0	\$0
<b>Part A &amp; B</b>			
<b>HOME HEALTH CARE</b> MEDICARE APPROVED SERVICES -Medically necessary skilled care services and medical supplies -Durable medical equipment First \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	100% \$0 80%	\$0 \$0 20%	\$0 \$226 (Part B Deductible) \$0

**PLAN F or HIGH DEDUCTIBLE F**  
**MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD**

- \* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.
- \*\*This high deductible plan pays the same benefits as Plan F after you have paid a calendar year \$2700 deductible. Benefits from the high deductible plan F will not begin until out-of-pocket expenses are \$2700. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. This includes the Medicare deductible for Part A and Part B, but does not include the plan's separate foreign travel emergency deductible.

SERVICES	MEDICARE PAYS	AFTER YOU PAY \$2700 DEDUCTIBLE, ** PLAN PAYS	YOU PAY
<b>HOSPITALIZATION*</b> Semiprivate room and board, general nursing and miscellaneous services and supplies First 60 days 61st thru 90th day 91st day and after: -While using 60 lifetime reserve days  -Once lifetime reserve days are used: -Additional 365 days  -Beyond the additional 365 days	All but \$1600 All but \$400 a day  All but \$800 a day  \$0  \$0	\$1600 (Part A deductible) \$400 a day  \$800 a day  100% of Medicare eligible expenses \$0	\$0 \$0  \$0  \$0***  All costs
<b>SKILLED NURSING FACILITY CARE*</b> You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital First 20 days 21st thru 100th day 101st day and after	All approved amounts All but \$200 a day \$0	\$0 Up to \$200 a day \$0	\$0 \$0 All costs
<b>BLOOD</b> First 3 pints  Additional amounts	\$0 100%	3 pints \$0	\$0 \$0
<b>HOSPICE CARE</b> You must meet Medicare's requirements, including a doctor's certification of terminal illness	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

\*\*\* NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

**Plan F or High Deductible F (continued)**  
**MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR**

*\*Once you have been billed \$226 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

*\*\*This high deductible plan pays the same benefits as Plan F after you have paid a calendar year \$2700 deductible. Benefits from the high deductible plan F will not begin until out-of-pocket expenses are \$2700. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. This includes the Medicare deductible for Part A and Part B, but does not include the plan's separate foreign travel emergency deductible.*

SERVICES	MEDICARE PAYS	AFTER YOU PAY \$2700 DEDUCTIBLE** PLAN PAYS	YOU PAY
<b>MEDICAL EXPENSES</b> -IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	 \$0 Generally 80%	 \$226 (Part B Deductible) Generally 20%	 \$0 \$0
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	100%	\$0
<b>BLOOD</b> First 3 pints Next \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	 \$0 \$0 80%	 All costs \$226 (Part B Deductible) 20%	 \$0 \$0 \$0
<b>CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES</b>	100%	\$0	\$0
<b>Part A &amp; B</b>			
<b>HOME HEALTH CARE - MEDICARE APPROVED SERVICES</b> -Medically necessary skilled care services and medical supplies -Durable medical equipment First \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	 100%  \$0 80%	 \$0  \$226 (Part B Deductible) 20%	 \$0  \$0 \$0
<b>Other Benefits - Not Covered by Medicare</b>			
<b>FOREIGN TRAVEL</b> - NOT COVERED BY MEDICARE, Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA First \$250 each calendar year Remainder of Charges	 \$0 \$0	 \$0 80% to a lifetime maximum benefit of \$50,000	 \$250 20% and amounts over the \$50,000 lifetime Maximum

**PLAN G**  
**MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD**

\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and not received skilled care in any other facility for 60 days in a row..

\*\* This high deductible plan pays the same benefits as Plan G after you have paid a calendar year \$2700 deductible. Benefits from the high deductible plan G will not begin until out-of-pocket expenses are \$2700. Out-of-pocket expenses for this deductible include expenses for the Medicare Part B deductible, and expenses that would ordinarily be paid by the policy. This does not include the plan's separate foreign travel emergency deductible.

SERVICES	MEDICARE PAYS	AFTER YOU PAY \$2700 DEDUCTIBLE, ** PLAN PAYS	YOU PAY
<b>HOSPITALIZATION*</b> Semiprivate room and board, general nursing and miscellaneous services and supplies First 60 days 61st thru 90th day 91st day and after: -While using 60 lifetime reserve days  -Once lifetime reserve days are used: -Additional 365 days  -Beyond the additional 365 days	All but \$1600 All but \$400 a day  All but \$800 a day  \$0 \$0	\$1600 (Part A deductible) \$400 a day  \$800 a day  100% of Medicare eligible expenses \$0	\$0 \$0  \$0  \$0*** All costs
<b>SKILLED NURSING FACILITY CARE*</b> You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital First 20 days 21st thru 100th day 101st day and after	All approved amounts All but \$200 a day \$0	\$0 Up to \$200 a day \$0	\$0 \$0 All costs
<b>BLOOD</b> First 3 pints  Additional amounts	\$0  100%	3 pints  \$0	\$0  \$0
<b>HOSPICE CARE</b> You must meet Medicare's requirements, including a doctor's certification of terminal illness	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

\*\*\* NOTICE: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

**Plan G (continued)**  
**MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR**

*\*\* Once you have been billed \$226 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

*\*\* This high deductible plan pays the same benefits as Plan G after you have paid a calendar year \$2700 deductible. Benefits from the high deductible plan G will not begin until out-of-pocket expenses are \$2700. Out-of-pocket expenses for this deductible include expenses for the Medicare Part B deductible, and expenses that would ordinarily be paid by the policy. This does not include the plan's separate foreign travel emergency deductible.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
<b>MEDICAL EXPENSES</b> -IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment, First \$226 of Medicare Approved Amounts**  Remainder of Medicare Approved Amounts	 \$0  Generally 80%	 \$0  Generally 20%	 \$226 (Unless Part B Deductible has been met) \$0
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	100%	\$0
<b>BLOOD</b> First 3 pints Next \$226 of Medicare Approved Amounts**  Remainder of Medicare Approved Amounts	 \$0 \$0  80%	 All costs \$0  20%	 \$0 \$226 (Unless Part B Deductible has been met) \$0
<b>CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES</b>	100%	\$0	\$0
<b>Parts A &amp; B</b>			
<b>HOME HEALTH CARE - MEDICARE APPROVED SERVICES</b> -Medically necessary skilled care services and medical supplies -Durable medical equipment First \$226 of Medicare Approved Amounts**  Remainder of Medicare Approved Amounts	 100%  \$0  80%	 \$0  \$0  20%	 \$0 \$226 (Unless Part B Deductible has been met) \$0
<b>Other Benefits - Not Covered by Medicare</b>			
<b>FOREIGN TRAVEL- NOT COVERED BY MEDICARE,</b> Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA  First \$250 each calendar year Remainder of Charges	 \$0 \$0	 \$0 80% to a lifetime maximum benefit of \$50,000	 \$250 20% and amounts over the \$50,000 lifetime maximum

**PLAN N**  
**MEDICARE (PART A) - HOSPITAL SERVICES - PER BENEFIT PERIOD**

*\* A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
<b>HOSPITALIZATION*</b> Semiprivate room and board, general nursing and miscellaneous services and supplies First 60 days 61st thru 90th day 91st day and after: -While using 60 lifetime reserve days  -Once lifetime reserve days are used: -Additional 365 days  -Beyond the additional 365 days	All but \$1600 All but \$400 a day  All but \$800 a day  \$0  \$0	\$1600 (Part A deductible) \$400 a day  \$800 a day  100% of Medicare eligible expenses \$0	\$0 \$0  \$0  \$0***  All costs
<b>SKILLED NURSING FACILITY CARE*</b> You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital First 20 days 21st thru 100th day 101st day and after	All approved amounts All but \$200 a day \$0	\$0 Up to \$200 a day \$0	\$0 \$0 All costs
<b>BLOOD</b> First 3 pints Additional amounts	\$0 100%	3 pints \$0	\$0 \$0
<b>HOSPICE CARE</b> You must meet Medicare's requirements, including a doctor's certification of terminal illness	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	\$0

**\*\* NOTICE:** When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.



**Plan N (continued)**

**MEDICARE (Part B) - MEDICAL SERVICES -PER CALENDAR YEAR**

*\*Once you have been billed \$226 of Medicare-Approved amounts for covered services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.*

SERVICES	MEDICARE PAYS	PLAN PAYS	YOU PAY
<b>MEDICAL EXPENSES</b> -IN OR OUT OF THE HOSPITAL AND OUTPATIENT TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment,  First \$226 of Medicare Approved Amounts**  Remainder of Medicare Approved Amounts	  \$0  Generally 80%	  \$0  Balance, other than up to \$20 per office visit and up to \$50 per emergency room visit. The copayment of up to \$50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense	  \$226 (Part B Deductible)  Up to \$20 per office visit and up to \$50 per emergency room visit. The copayment of up to \$50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.
Part B Excess Charges (Above Medicare Approved Amounts)	\$0	\$0	All costs
<b>BLOOD</b> First 3 pints Next \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	 \$0 \$0 80%	 All costs \$0 20%	 \$0 \$226 (Part B Deductible) \$0
<b>CLINICAL LABORATORY SERVICES - TESTS FOR DIAGNOSTIC SERVICES</b>	100%	\$0	\$0
<b>Part A &amp; B</b>			
<b>HOME HEALTH CARE - MEDICARE APPROVED SERVICES</b> -Medically necessary skilled care services and medical supplies -Durable medical equipment First \$226 of Medicare Approved Amounts** Remainder of Medicare Approved Amounts	 100%  \$0 80%	 \$0  \$0 20%	 \$0  \$226 (Part B Deductible) \$0
<b>Other Benefits - Not Covered by Medicare</b>			
<b>FOREIGN TRAVEL</b> -NOT COVERED BY MEDICARE, Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA First \$250 each calendar year Remainder of Charges	 \$0 \$0	 \$0 80% to a lifetime maximum benefit of \$50,000	 \$250 20% and amounts over the \$50,000 lifetime maximum