

Home Office: 1932 Wynnton Road, Columbus, GA 31999 Administrative Office: 1021 Reams Blvd, Franklin, TN, 37064 Telephone Number: 1-833-504-0336 Website: www.Aflac.com

# **Application**

Medicare Supplement Insurance

### **Application for Medicare Supplement Insurance**

- If only one applicant, just complete Applicant A information.
- Complete all required sections of the application. Any incomplete or missing information could result in delay or closure of your application.

Section 1a. Applicant A Information			
Applicant A name (as appears on Medicare card*)	Phone		
Residential address		Ар	ot/suite number
City	State	Zip	)
Mailing address (if different than residential address)		Ар	ot/suite number
City	State	Ziţ	)
E-mail	Social Secu	urity Number	
Birth date (mm/dd/yyyy) Age	☐ Male ☐ Female	Height (feet and inches)	Weight (pounds)
Are you a legal resident of the United States?			∕es □ No
Have you used any form of tobacco in the past 12 mont	hs? (Including vaping	g and e-cigarettes) $\Box$	∕es □ No
Medicare card number* Effective dat	te: Medicare Part A	Medicare P	art B
*Please provide complete Medic If applicant has not receiv		1. 0	
Section 1b. A	pplicant B Inforn	nation	
Applicant B name (as appears on Medicare card*)	Phone		
Residential address		Apt/	suite number
City	State	Zip	
Mailing address (if different than residential address)		Apt/	suite number
City	State	Zip	
E-mail	Social Securi	ity Number	
Birth date (mm/dd/yyyy) Age	☐ Male ☐ Female	Height (feet and inches)	Weight (pounds)
Are you a legal resident of the United States?			/es □ No
Are you a legal resident of the United States?  Have you used any form of tobacco in the past 12 mont	hs? (Including vaping		

#### Section 2a. Household Premium Discount Information

#### **Household Premium Discount Eligibility Information**

You may qualify for a Medicare Supplement household discount with Tier One Insurance Company if (1) you reside with your spouse (including civil union/domestic partner), or (2) you have been living with a family member who is age 50 or older for the last twelve months.

Mail policy(ies) to: ☐ Applicant(s) ☐ Agent

#### Section 2b. Plan and Premium Information - Applicant A

#### **Payment Modes**

You have a choice among several payment options or modes for paying your premium: annual, semi-annual, quarterly and monthly electronic funds transfer (EFT). Each payment mode, other than annual and monthly electronic funds transfer, results in higher total yearly premium costs. Reasons for higher costs include added collection and administrative costs, time value of money considerations and lapse rates. The annual and monthly electronic funds transfer modes have the same and lowest total yearly premium costs. As a result, there is a time value of money advantage to you for paying monthly versus annually. However, there may be other advantages to you for choosing an annual payment based on your preferences. Your agent can explain the differences in modes and help you decide which is best for you. You may change your payment mode, among the modes available, during the life of your policy.

Applicant A Plan selec	cted*	Requested Medicare Supplement effective date (mm/dd/yyyy)			
☐ Plan A ☐ Plan F* ☐					
	ose first eligible before 01/01/2020				
Modal premium	Modal premium with discount	Policy fee**	Total init	ial premium col	llected/draft
\$	\$	\$	\$		
Initial Premium					
	ım upon policy approval	☐ Draft initial premiu	m on the pol	icy effective dat	e
Subsequent draft date	e***	Payment mode			
		$\square$ Annually $\square$ Qua	rterly 🗆 Se	emi-annually 🗆	Monthly EFT
Initial Premium  ☐ Check ☐ EFT	☐ List Bill Billing file identifier:				
*Plans A, G and N are **This one-time fee wi	ving for household discount, provide available to all applicants. Plan F i ill be refunded, along with your premiu be on the 29th, 30th or 31st of the n the policy's paid to do	is available <b>ONLY</b> to thos m, if the policy is not issued	re first eligibl or you return a draft date i	e for Medicare l it during your 30	before 1/1/2020. I-day free look.
	Section 2b. Plan and Pre	emium Information –	Applicant	В	
Applicant B Plan selec	cted	Requested Medicare	Supplement	effective date (	mm/dd/yyyy)
☐ Plan A ☐ Plan F* ☐					
	ose first eligible before 01/01/2020				
Modal premium	Modal premium with discount	Policy fee**	Total init	ial premium col	llected/draft
\$	\$		\$		
Initial Premium					
	ım upon policy approval	☐ Draft initial premiu	m on the pol	icy effective dat	e
Subsequent draft date	e***	Payment mode			
		☐ Annually ☐ Qua	rterly 🗆 Se	emi-annually 🗆	Monthly EFT
Initial Premium  ☐ Check ☐ EFT	☐ List Bill Billing file identifier:				
	Section 3.	Eligibility Questions			
To the best of your k				Appl	icant:
				Α	В
1. Did you turn age 65	in the last 6 months?			☐ Yes ☐ No	☐ Yes ☐ No
,	Medicare Part B in the last 6 months	?		☐ Yes ☐ No	☐ Yes ☐ No
ii. If yes, what is the	effective date? (mm/dd/yyyy)				
A Applicant A eff	ective date B	Applicant B effective dat	te		

Section 3. Eligibility Questions continued			
NOTE: If you are participating in a "Spend-Down Program" and have not met your "share of cost," p	olease <b>answer no</b>	to question 2.	
	Appli A	icant: B	
2. Are you covered for medical assistance through the state Medicaid program?	☐ Yes ☐ No	☐ Yes ☐ No	
i. If yes, will Medicaid pay your premiums for this Medicare Supplement policy?	☐ Yes ☐ No	☐ Yes ☐ No	
<b>ii.</b> Do you receive any benefits from Medicaid OTHER THAN payments toward your Medicare Part B premium?	☐ Yes ☐ No	☐ Yes ☐ No	
3. If you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your start and end dates below. If you are still covered under this plan, leave "End date" blank.  A Start date End date B Start date End date			
i. If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy?	Yes □ No	☐ Yes ☐ No	
ii. Was this your first time in this type of Medicare plan?	☐ Yes ☐ No	☐ Yes ☐ No	
iii. Did you drop a Medicare Supplement policy to enroll in the Medicare plan?	☐ Yes ☐ No	☐ Yes ☐ No	
4. Do you have another Medicare Supplement policy in force?	☐ Yes ☐ No	☐ Yes ☐ No	
i. If yes, for Applicant A, with what company, and what plan do you have?		I	
A Company Plan			
If yes, for Applicant B, with what company, and what plan do you have?			
B Company Plan			
ii. If so, do you intend to replace your current Medicare Supplement policy with this policy?	_ □ Yes □ No	☐ Yes ☐ No	
iii. Are you replacing another Medicare Supplement policy from Tier One Insurance Company?	☐ Yes ☐ No	☐ Yes ☐ No	
If yes, list the policy number:			
A Applicant A B Applicant B			
	<u> </u>	77.7	
If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare Supplement insurance policy or that you had certain rights to buy such a policy you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with your application.			
5. Have you had coverage under any other health insurance within the past 63 days?	☐ Yes ☐ No	☐ Yes ☐ No	
(For example, an employer, union, or individual plan)	_ 1c3 _ 10		
<ul><li>i. If yes, with what company and what kind of policy do you have?</li><li>A Company Policy B Company</li></ul>	Policy		
A Company Policy	Policy		
ii. What are your start and end dates of coverage under the other policy? (If you are still covered "End date" blank.)	under the othe	r policy, leave	
A Start date End date B Start date End date			
For agent use only			
Check if application is for:			
Applicant A ☐ Open Enrollment ☐ Guaranteed Issue ☐ Un	derwritten		
Applicant B ☐ Open Enrollment ☐ Guaranteed Issue ☐ Un	derwritten		

#### **Section 4: Health Questions**

Answer these questions **only if you're applying for underwritten coverage**.

Do not answer these questions for an **Open Enrollment** or **Guaranteed Issue** application.

If any health questions are answered "yes" in section 4, the applicant(s) will not qualify for this insurance with us.

	Applicant:	
	Α	В
1. Are you dependent on a wheelchair or any motorized mobility device?	☐ Yes ☐ No	☐ Yes ☐ No
2. Do any of the following apply to you?		
Currently hospitalized, confined to a bed, in a nursing facility or assisted living facility, receiving home health care or physical therapy	☐ Yes ☐ No	☐ Yes ☐ No
3. At any time, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. congestive heart failure, unoperated aneurysm, defibrillator	☐ Yes ☐ No	☐ Yes ☐ No
B. leukemia, lymphoma, multiple myeloma, cirrhosis	☐ Yes ☐ No	☐ Yes ☐ No
C. Parkinson's Disease, Lou Gehrig's Disease, Alzheimer's Disease, dementia, multiple sclerosis, muscular dystrophy, cerebral palsy	☐ Yes ☐ No	☐ Yes ☐ No
D. chronic kidney disease, kidney failure, kidney disease requiring dialysis, renal insufficiency, Addison's Disease	☐ Yes ☐ No	☐ Yes ☐ No
E. any condition requiring a bone marrow transplant or stem cell transplant, any condition requiring an organ transplant	☐ Yes ☐ No	☐ Yes ☐ No
<b>F.</b> Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), tested positive for the Human Immunodeficiency Virus (HIV)	☐ Yes ☐ No	☐ Yes ☐ No
4. Have you been medically diagnosed or treated by a member of the medical profession for diabetes?		
A. that requires use of insulin	☐ Yes ☐ No	☐ Yes ☐ No
B. with complications including retinopathy, neuropathy, peripheral vascular or arterial disease or heart artery blockage	☐ Yes ☐ No	☐ Yes ☐ No
C. with history of heart attack or stroke (at any time)	☐ Yes ☐ No	☐ Yes ☐ No
<b>D.</b> treated with medication that has been changed or adjusted in the past 12 months because of uncontrolled blood sugar		
	☐ Yes ☐ No	☐ Yes ☐ No
5. Within the past 36 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. alcoholism, drug abuse	☐ Yes ☐ No	☐ Yes ☐ No
B. cardiomyopathy, atrial fibrillation, anemia requiring repeated blood transfusions, any other blood disorder	☐ Yes ☐ No	☐ Yes ☐ No
C. internal cancer, melanoma, Hodgkin's Disease	☐ Yes ☐ No	☐ Yes ☐ No
<b>D.</b> hepatitis, disorder of the pancreas	☐ Yes ☐ No	☐ Yes ☐ No
	□ res □ NO	

Section 4: Health Questions continued		
	Appl	icant:
	Α	В
<ul><li>6. Within the past 24 months, have you been medically diagnosed, treated, or had surgery for any of the following?</li><li>A. enlarged heart, transient ischemic attack (TIA), stroke, peripheral vascular or arterial</li></ul>		
disease, neuropathy, amputation caused by disease	☐ Yes ☐ No	☐ Yes ☐ No
<b>B.</b> myasthenia gravis, systemic lupus or connective tissue disorder	$\square$ Yes $\square$ No	☐ Yes ☐ No
C. osteoporosis with fractures, Paget's Disease, arthritis that restricts mobility or the activities of daily living	☐ Yes ☐ No	☐ Yes ☐ No
D. any lung or respiratory disorder requiring the use of a nebulizer or oxygen, or 3 or more medications for lung or respiratory disorder	☐ Yes ☐ No	☐ Yes ☐ No
E. any lung or respiratory disorder and currently use tobacco products	☐ Yes ☐ No	☐ Yes ☐ No
7. Within the past 12 months, have you been advised by a medical professional to have		
treatment, further evaluation, diagnostic testing, or surgery that has not been performed or do you have pending test results?	☐ Yes ☐ No	☐ Yes ☐ No
8. Within the past 12 months, have you been medically diagnosed or, treated, or had surgery for a heart attack, artery blockage, or heart valve disorder?	☐ Yes ☐ No	☐ Yes ☐ No
9. Within the past 12 months, have you been medically diagnosed with wet macular degeneration and have taken or are currently receiving injections?	☐ Yes ☐ No	☐ Yes ☐ No
10. Within the past 12 months, do any of the following apply to you?		
A. had a pacemaker implanted	☐ Yes ☐ No	☐ Yes ☐ No
B. had a PSA blood test greater than 4.5, under age 70, with no history of prostate cancer	☐ Yes ☐ No	☐ Yes ☐ No
C. had a PSA blood test greater than 6.5, age 70 or older, with no history of prostate cancer	$\square$ Yes $\square$ No	☐ Yes ☐ No
D. had a seizure	☐ Yes ☐ No	☐ Yes ☐ No
11. Was your last blood pressure reading higher than 175 systolic or higher than 100 diastolic?	☐ Yes ☐ No	☐ Yes ☐ No
Systolic is the upper number and diastolic is the bottom number of the blood pressure reading.		

### Section 5: Health History – Applicant A

If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous
disorder, provide reason and diagnosis:
disorder, provide reason and diagnosis.
Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide
reason and diagnosis:
List the name of any medications you are taking and the reason why, if known:
Section 5: Health History – Applicant B
Applicant B
Applicant B Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous
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If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

Section 6: Physician Information –	Applicant A	
Applicant A primary physician	Phone	
Physician's office name		
City	State	
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Specialist seen in the past 24 months	Specialty	
Reason for seeing (diagnosis)		
Have you seen any additional physicians other than those listed above in th	e past 24 months?	☐ Yes ☐ No
Section 6: Physician Information –	Applicant B	
Section 6: Physician Information – Applicant B primary physician	Applicant B Phone	
-		
Applicant B primary physician		
Applicant B primary physician  Physician's office name	Phone	
Applicant B primary physician  Physician's office name  City	Phone State	
Applicant B primary physician  Physician's office name  City  Specialist seen in the past 24 months	Phone State	
Applicant B primary physician  Physician's office name  City  Specialist seen in the past 24 months  Reason for seeing (diagnosis)	Phone State Specialty	
Applicant B primary physician  Physician's office name  City  Specialist seen in the past 24 months  Reason for seeing (diagnosis)  Specialist seen in the past 24 months	Phone State Specialty	
Applicant B primary physician  Physician's office name  City  Specialist seen in the past 24 months  Reason for seeing (diagnosis)  Specialist seen in the past 24 months  Reason for seeing (diagnosis)	State Specialty Specialty	

#### **Section 7. Important Statements**

- policy.
- 2. If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- 3. You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- 4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was 6. Counseling services may be available in your state to suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- 1. You do not need more than one Medicare Supplement 5. If you are eligible for, and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
  - provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

#### **Section 8. Producer Compensation**

When you purchase insurance from us, we compensation to the licensed agent. Intermediaries through whom the licensed agent works may also receive compensation.

The agent or intermediary represents us by simply taking your insurance application, collecting your initial premiums and delivering your policy.

Agent compensation may vary depending on the type of insurance plan you purchase, or the specific options included with your policy. The agent can receive compensation by:

- 1. Commissions when a policy is purchased or renewed
- 2. Fees for marketing and administrative services
- 3. Educational opportunities

Some agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses.

We may also offer incentive trips or prizes associated with sales contests based on sales criteria. Types of sales criteria include overall sales volume of an agent or intermediary with our companies or percentage of completed sales.

Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

#### Section 9. Applicant(s) Agreement

This agreement is to acknowledge that I am applying for an insurance policy from Tier One Insurance Company that will be issued based on my answers to the questions on this application. I have read, or had read to me, and understand all statements and answers and acknowledge that to the best of my knowledge and belief, they are all accurate, complete and correctly documented. I understand that I will receive a copy of the signed application. I acknowledge that I have received an outline of coverage for the policy that I applied for, along with a copy of Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare.

I acknowledge and agree that if there is more than one applicant on this application, all information provided may be reviewed or shared with the other applicant.

I understand that upon acceptance of the completed application, each applicant will receive a separate policy with a copy of this application attached.

I understand and agree that this application and any policy issued will be the entire contract of insurance. The Company will not be bound by any statements, promises, or information made or given by any agent or other person at any time unless it is in writing, submitted to the Company's home office, and made a part of the contract of insurance. An Officer of the Company is the only one who can make, modify or discharge contracts or waive any of the Company's rights or requirements; and any modifications must be documented in writing.

I also understand that I do not have coverage until this application is approved, the first premium is paid, there has been no change in my health as stated in the application, and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand that if any answers on this application are incorrect, incomplete or untrue, Tier One Insurance Company has the right to adjust my premium or cancel the policy.

Applicant A signature	Date signed
x	
Applicant B signature	Date signed
x	

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution, fines, or confinement in prison or any combination thereof.

Complete this section **if you are requesting electronic funds transfer** (EFT) for premium payment. Include a voided check with the application.

#### Section 10. Account Information – Applicant A **Account Owner name** (if different than proposed insured's) **Applicant A name** Account Owner relationship to proposed insured ☐ Business owned by proposed insured ☐ Employer ☐ Living trust ☐ Power of Attorney ☐ Conservator/guardian ☐ Family member; please specify: Financial institution name Account type ☐ Checking □ Savings **Routing number Account number** Section 10. Account Information - Applicant B **Account Owner name** (if different than proposed insured's) **Applicant B name** Account Owner relationship to proposed insured ☐ Business owned by proposed insured ☐ Living trust ☐ Employer ☐ Power of Attorney ☐ Conservator/guardian ☐ Family member; please specify: Financial institution name Account type ☐ Checking ☐ Savings **Routing number Account number** Section 11. Electronic funds transfer (EFT) authorization I understand and accept these terms and conditions: • Information as to each EFT charge will be provided by entry on your account statement or by any other means • We are authorized to withdraw funds periodically from provided by your financial institution. You will not receive your account to pay insurance premiums for the insured. premium notices from us. • If your financial institution does not honor an EFT • If you want to cancel or change this authorization, you request, we will NOT consider your premium paid. must contact us at least three business days before a • If your financial institution does not honor an EFT scheduled withdrawal. request, we may make a second attempt within five • Any refund of unearned premium will be made to the business days. policy owner or the policy owner's estate. • We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due. Signature only required if the account owner is different than the proposed insured. Account owner signature - Applicant A Date signed Account owner signature - Applicant B Date signed

#### **Section 12. Agent Information**

Please list any other medical or health insurance policies sold to Applicant A.

1. List policies sold which are still in force

2. List policies sold in the past 5 years which are no longer in force

Please list any other medical or health insurance policies sold to Applicant B.

1. List policies sold which are still in force

#### 2. List policies sold in the past 5 years which are no longer in force

I certify that:

- 1. I have truly and accurately recorded the information supplied by the applicant(s).
- 2. The application was provided to the applicant(s) to review and the applicant(s) has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy(ies).
- I have provided an outline of coverage for the policy(ies) applied for and A Guide to Health Insurance for People with Medicare to applicant(s) prior to completing the application.

All information must be completed. The writing number reflects where commissions will be paid.

Agent name (printed)

Agent signature

X

Writing number (agent or company)

State license ID number (for FL only)

Phone Email

#### Section 13. Agent request to split commissions

If this application results in an issued policy through Tier One Insurance Company (TOIC), the agents listed below have agreed to split the commissions earned on the policy.

- 1. Both agents must be properly licensed and appointed with TOIC in the policy's state of issue.
- 2. Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- 3. The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- 4. Calculation of each agent's commissions are based on their respective TOIC commission schedule.

Writing agent name (printed) Percentage

%

Secondary agent (printed) Writing number Percentage

%

#### Writing agent signature

X

This section must be completed with this application in order to split commissions. By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.



#### **Underwritten by Tier One Insurance Company**

Home Office: 1932 Wynnton Road, Columbus, GA 31999 Administrative Office: 1021 Reams Blvd, Franklin, TN, 37064 Telephone Number: 1-833-504-0336 Website: www.Aflac.com

## **Applicant Receipt**

# Thank you!

- Payment will be refunded for any coverage not issued.
- All premium payments must be made payable to Tier One Insurance Company.
- DO NOT make any check payable to the agent and DO NOT leave the payee blank on the check.
- A recorded interview may be required as part of the underwriting on your application for insurance.

Applicant A (printed)	Date of application
Initial payment collected (if applicable)	Payment Type
	☐ Check ☐ Money order
EFT draft amount	EFT draft date
\$	
Applicant B (printed)	Date of application
Initial payment collected (if applicable)	Payment Type
	☐ Check ☐ Money order
EFT draft amount	EFT draft date
\$	
This acknowledges receipt of your application for Tier One Insu	rance Company Medicare Supplement insurance policy.
Agent name (printed)	Agent signature
	x
Phone	Email

### Thank you for choosing Aflac!